

The Children's Trust
Single Source Procurement #2019-09
Administration of the Child Care WAGE\$® National Model in Miami-Dade County

This description of services is intended to result in a contract with one provider as a single source for the services described below. This notice is posted on February 7, 2019 by The Children's Trust for a period of seven (7) business days, through midnight on February 19, 2019.

Funding

Total funding available is up to \$250,000.00 for administration of the Child Care WAGE\$® National model within Miami-Dade County, Florida. This funding will support the administration of up to \$1,990,000.00 in salary supplements to be paid directly to early childhood educators meeting selected criteria. Services are contracted for a period of 12 (twelve) months, commencing August 1, 2019, through July 31, 2020. Annual renewal, based on satisfactory performance of the single source contract, is permitted when it is determined there is no other provider capable of providing this service.

Service Requested

The Children's Trust seeks to procure the services of an agency to implement the evidence-informed [Child Care WAGE\\$® National](http://www.childcareservices.org/providers/ps/teach_ta_qac/child-care-wage-national/) model in Miami-Dade County, Florida. This program provides education-based salary supplements to low-paid early childhood educators to encourage their continued professional development and employment stability. Implementation of the Child Care WAGE\$® National model has led to lower turnover rates of early learning educators, which provides greater stability and continuity of care for young children, as well as to early learning educators improving their education levels. This evidence and more is referenced on the Child Care WAGES® National website.

[\(http://www.childcareservices.org/providers/ps/teach_ta_qac/child-care-wage-national/\)](http://www.childcareservices.org/providers/ps/teach_ta_qac/child-care-wage-national/)

Service Requirements

The selected agency must have the ability to administer the Child Care WAGE\$® National model within Florida, and as such be licensed and overseen by the national office to implement with fidelity all components of the Child Care WAGE\$ National model, as well as local requirements. This includes but is not limited to the following activities:

- Manage the Miami-Dade WAGE\$ program with counselors who meet with early learning educators and center directors; review eligibility for payments; verify credentials and education levels; discuss with educators' ways they can ascend the salary scale.
- Process WAGE\$ applications and check requests.
- Transfer WAGE\$-related data to Miami-Dade's early learning quality improvement data system, WELS (Web-based Early Learning System).
- Provide outreach and marketing services and materials.
- Engage in quality improvement practices, including administration of an annual participant survey.
- Produce quarterly reports of program participation and progress.

Qualifications

The selected agency must:

- Possess the required license to administer the Child Care WAGE\$® National model within Florida.
- Meet The Children's Trust eligibility criteria, which can be found on The Children's Trust website: <https://www.thechildrenstrust.org/content/eligible-applicants>.

Fiscal Soundness

The Children's Trust seeks to fund projects that will operate in a fiscally sound manner. The Trust will review fiscal solvency utilizing a three-prong ratio test from information included in the audited financial statements for agencies that are not currently funded by The Children's Trust.

The fiscal soundness requirements can be found on The Children's Trust website: <https://www.thechildrenstrust.org/content/general-programmatic-funding-requirements>.

Submission

Responses must be submitted electronically to grants@thechildrenstrust.org using Child Care WAGE\$® in the subject line.

Responses should include:

- Agency's Federal Employer Identification Number
- Statement describing agency's ability to provide services as described
- Evidence of possessing the Child Care WAGE\$® Florida license
- Agency's most current financial statement audit

The Children's Trust shall provide notice of its intended decision to enter a single-source purchase contract. All such awards must be approved by the board of The Children's Trust.

Official date and time for availability posted: **February 7, 2019, at 5:01 p.m.**

Official last date and time for receipt of information: **February 19, 2019, at 11:59 p.m.**