



Provider Orientation

June 5, 2018

Congratulations!

Results of the Grants Process

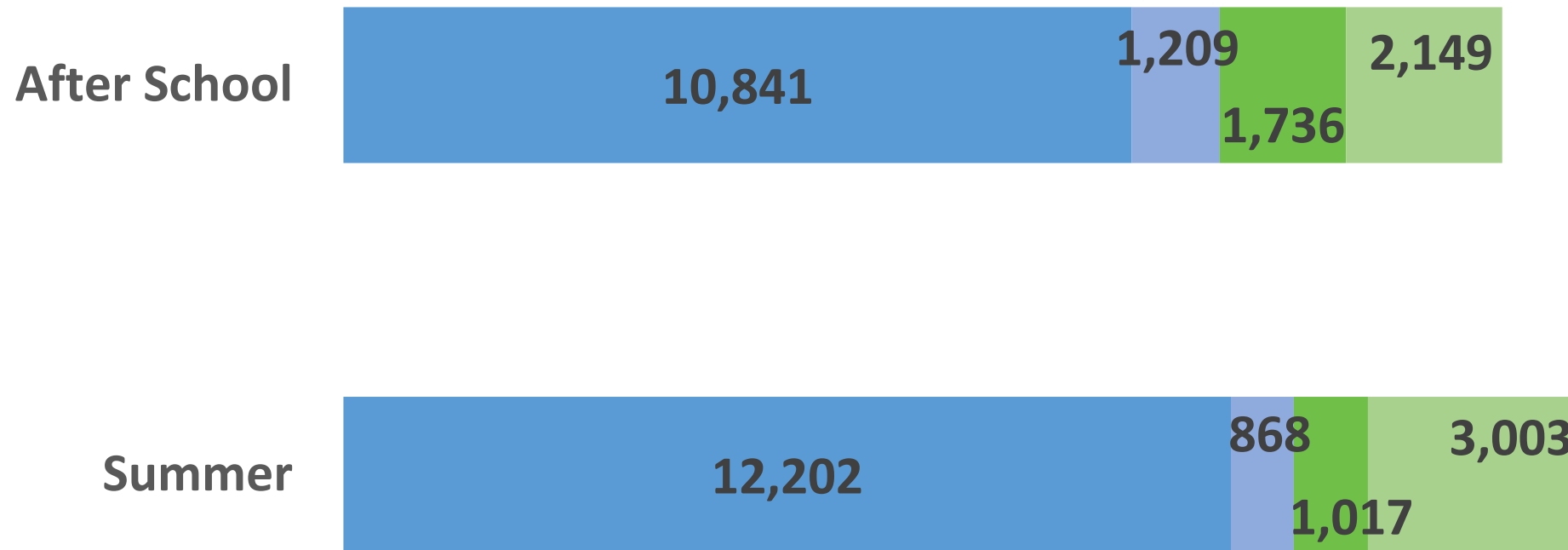
Thorough & Fair Solicitation Processes

223 contracts recommended for **\$84.3** million

59% success rate for new applicants overall (vs. 8% last cycle)

67% youth development success rate for agencies in our small CBO capacity-building initiative

Nearly 30% more children and youth to be served: ~ 16,000 after school and 17,000 in summer

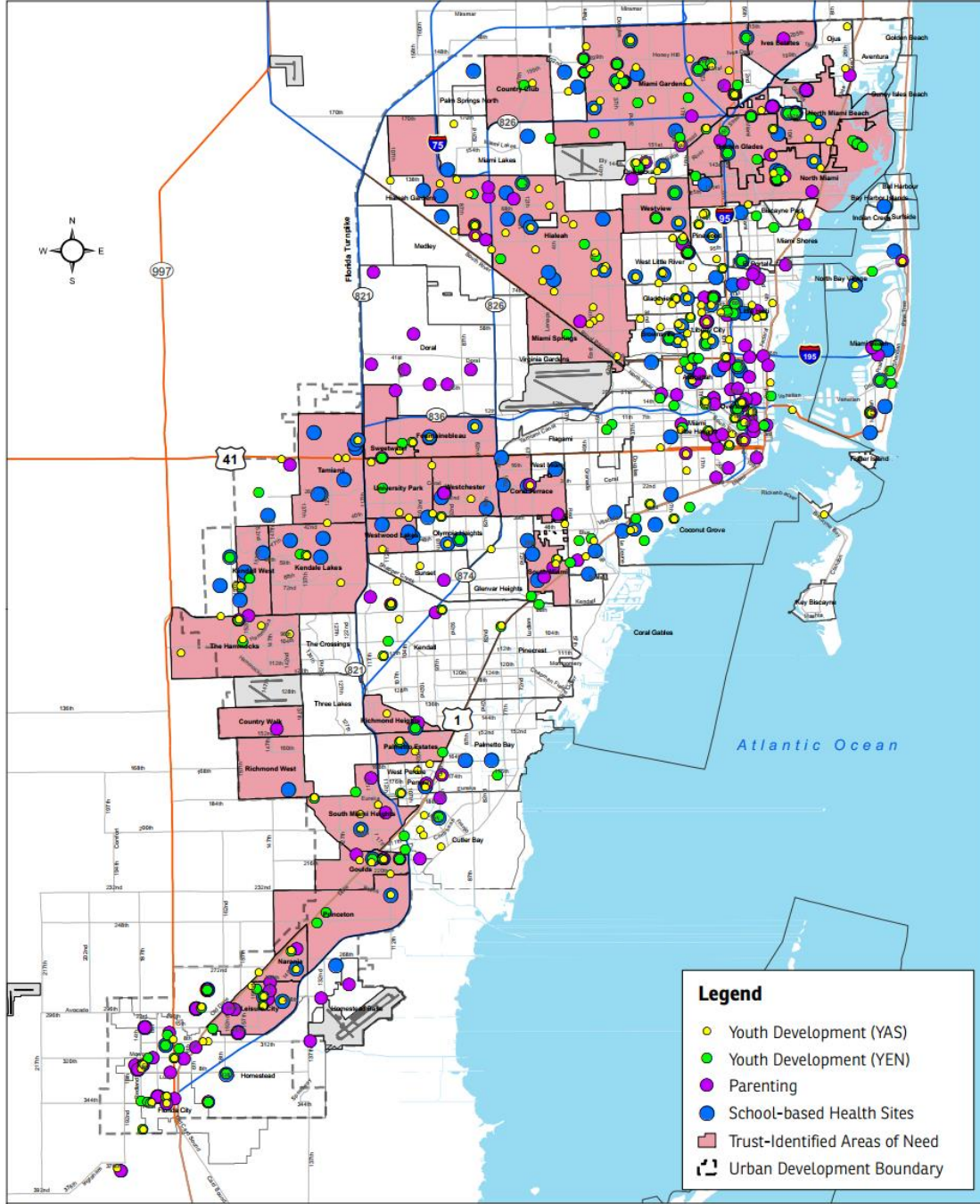


■ Elem Current ■ MS/HS Current ■ Elem Added ■ MS/HS Added

Parenting programs will serve 33% more families: Approximately 6,200 overall

Parenting	Current Families 4,655	Added Families 1,525
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School health programs will add 40 mental health professionals to focus on prevention services in schools that need it most



Programs will expand The Trust's footprint by 54% in underrepresented areas targeted in the solicitations.

Who We Are & How We Work

The Children's Trust Strategic Plan

Mission: The Children's Trust partners with the community to plan, advocate for and fund strategic investments that improve the lives of all children and families in Miami-Dade County.

Vision: The Children's Trust envisions a community that works together to provide the essential foundations to enable children to achieve their full potential.



Social foundations
foster healthy
relationships in the lives
of children.



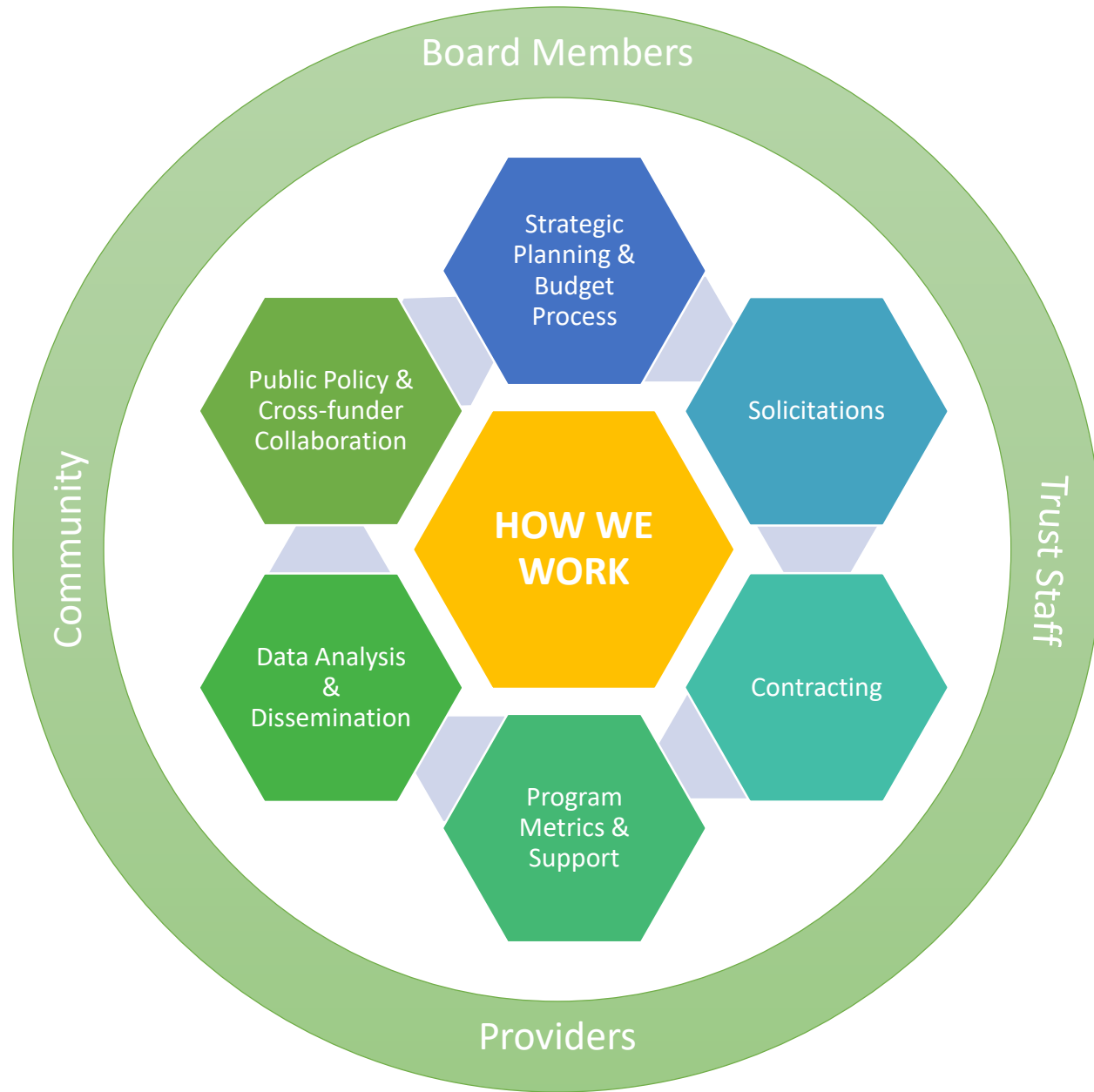
Educational foundations promote
high quality learning
environments and
health literacy.



Economic foundations
encourage prosperity
and financial stability
for all members of the
community.



Environmental foundations promote
healthy environments
and supportive services.



Our Team



Our Team

Programs

Research & Evaluation

Finance

Communications

Community Engagement

Operations

Information Systems

Get to Know Our Departments

Programs

Our Role

- First point of contact with providers
- Partner with and coach providers
- Advocate for providers

Your Role

- Partner of The Trust and other funded providers
- Provider of high-quality services

Partnership Goals

- Partner with providers to reach new levels
- Increase provider synergies

Finance

Our Role

- To maintain public trust - stewards of public funds
- Continuously evaluate the fiscal health of provider organizations
- Review & approve provider fiscal documents (Budgets/Amendments/Invoices)

Your Role

- Timely & accurate reporting of all contractual financial requirements
- Detailed record keeping
- Obtain proper authorization for exception transactions

Partnership Goals

- Maintain a respectful & honest relationship
- Proactively problem solve, not react to inflexible circumstances
- Provide all necessary financial resources to ensure the longevity & success of service providing organizations

Research & Evaluation

Our Role

- Plan: Internally/Externally
- Capture: System development and maintenance
- Make use: Data access and dissemination
- Make meaning: Analysis within & across Initiatives

Your Role

- Collect and report program implementation and participant outcome data.
 - ✓ Accurately
 - ✓ Timely

Partnership Goals

- ✓ Data access and capacity building
- ✓ Participatory input, interpretation and context

Communications

Our Role

- To promote and raise awareness of Trust-funded programs and services through traditional media and digital platforms

Your Role

- Tracking relevant success stories and sharing them with The Trust in a timely manner
- Compliance with all marketing requirements

Partnership Goals

- To regularly collaborate in telling your story, because your stories are our stories

Public Policy & Community Engagement

Our Role

- Advocate and lobby for policy decisions
- Promote and support formal and informal cross-sector community collaboration

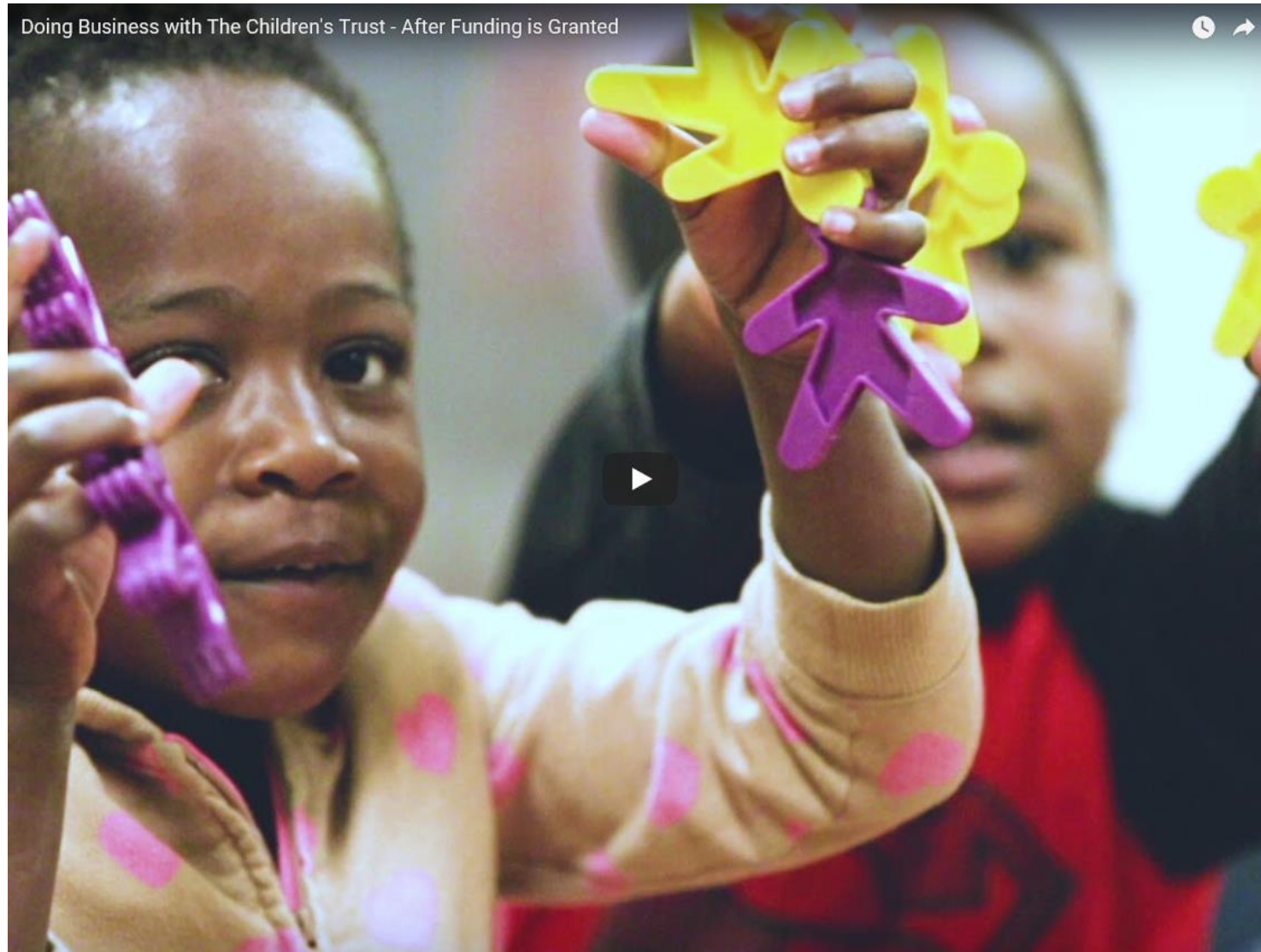
Your Role

- Talk with us about policy issues and concerns
- Invite us to connect with your network

Partnership Goals

- Work in partnership to promote policy measures that support families
- Support and promote collaborative efforts that improve community conditions

Ice Breaker



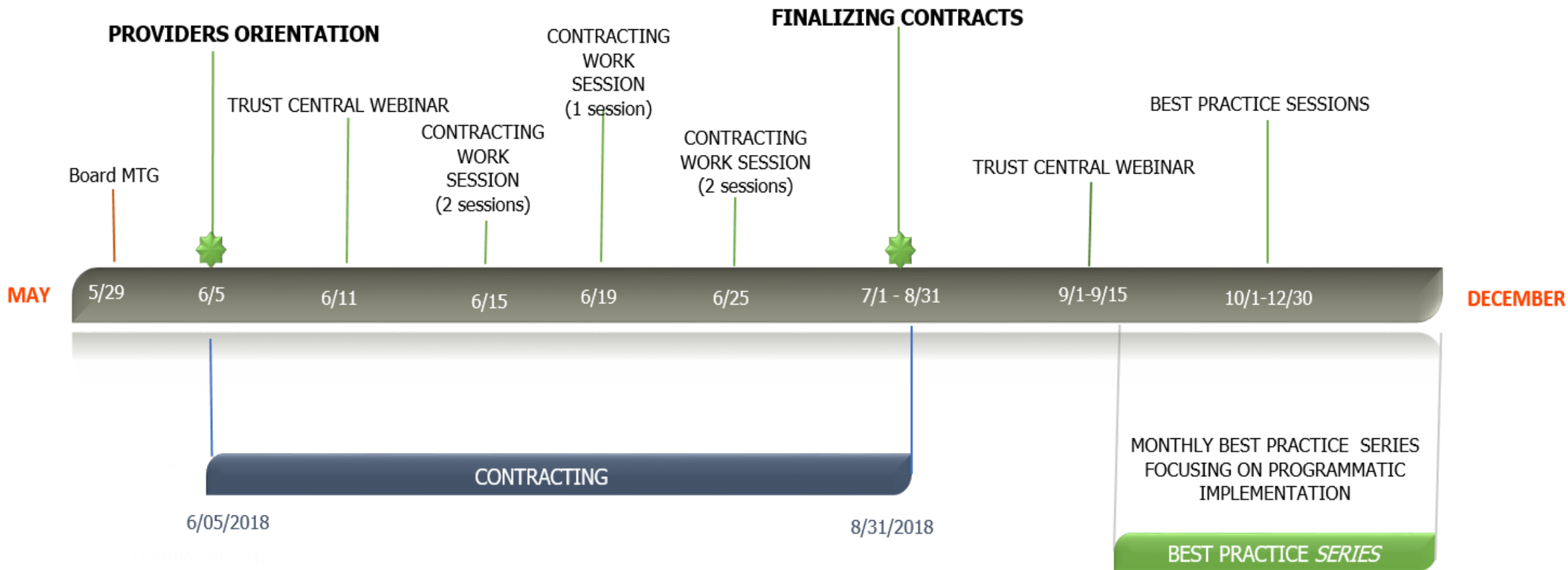
<https://www.youtube.com/watch?v=qFn98UAdtcl>

Onboarding & Contracting Process

Goals

- ❖ Foster collaboration across programs and initiatives
- ❖ Ensure timely execution of contracts
- ❖ Ensure provider readiness for successful program implementation
- ❖ Support effective use of technology and resources

ONBOARDING & CONTRACTING TIMELINE



Trust Central

TRUST CENTRAL

"Believe you can and you're halfway there."
- Theodore Roosevelt

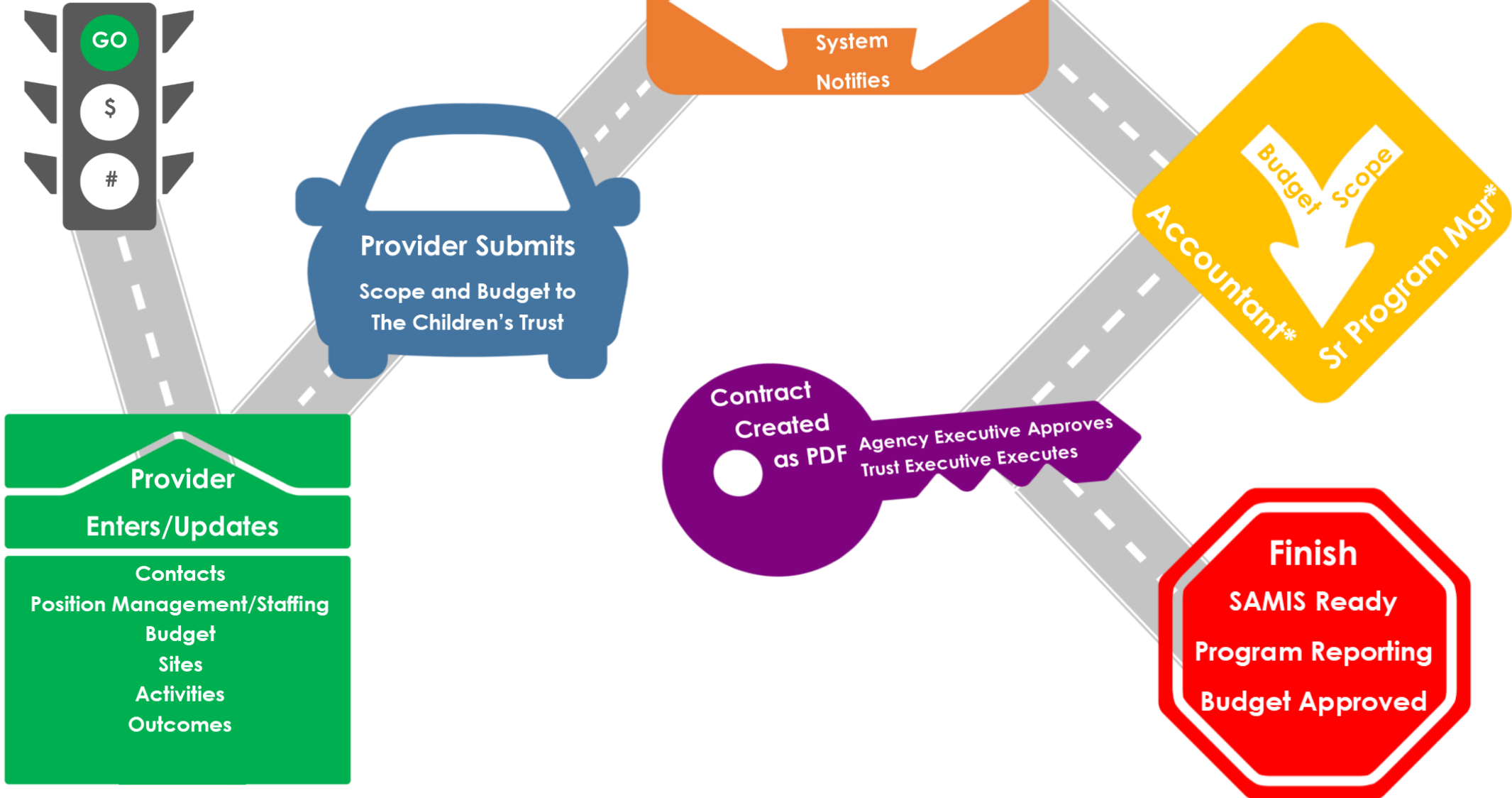
TUESDAY
MAY 22

Welcome !

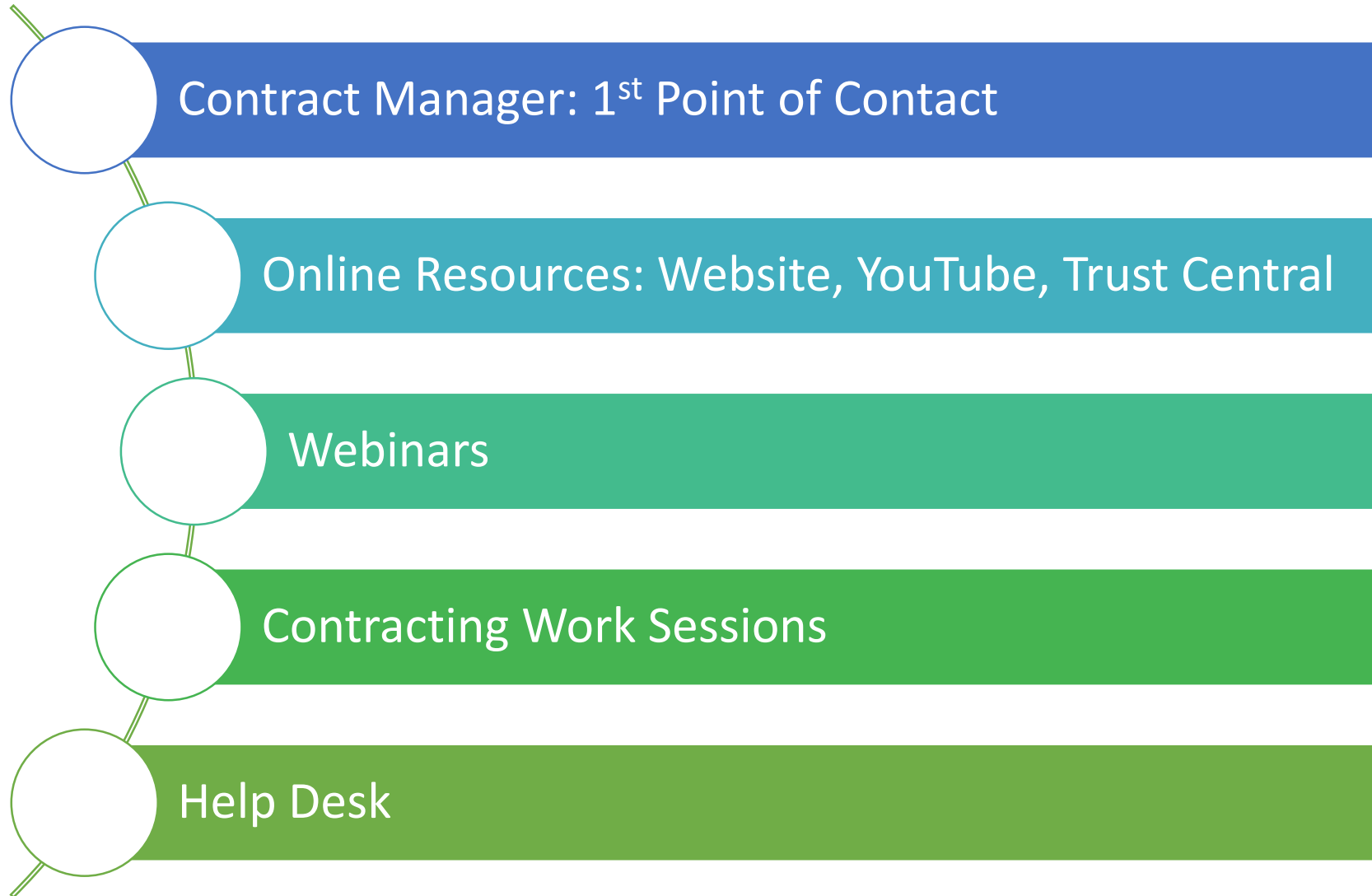
- CONTRACTS
- METRICS
- SAMIS
- GRANTS
- MY PROFILE

Contracting Process

The Road to Contracting



Contracting Resources



Upcoming Support Sessions

Webinar

Starting and submitting budget

June 11
10– 11:30 a.m.

Register online

Work Sessions

Contracting technical support

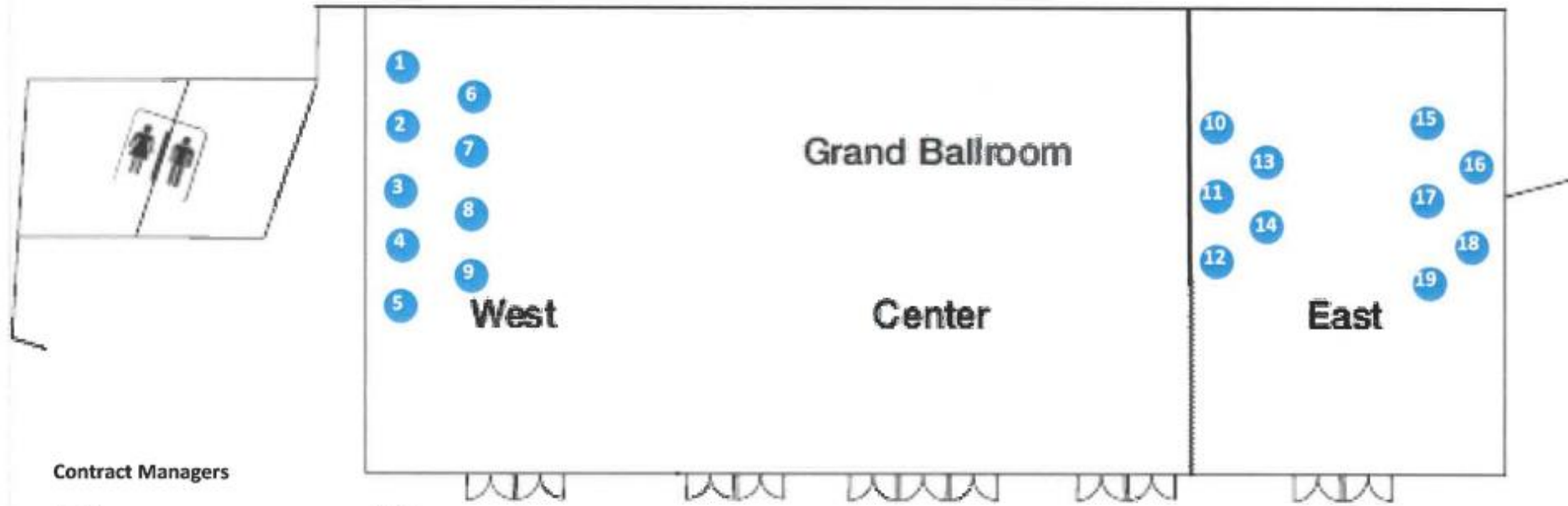
June 15, 19, 25

Schedule with CM
Register online

Communication After Today

- ❖ Email
- ❖ Weekly Provider Bulletin
- ❖ www.thechildrenstrust.org
- ❖ Trust Central

Contract Manager Meet & Greet



Contract Managers

West

- 1. Ana Sanchez
- 2. Blanch Johnson
- 3. Deborah Robinson
- 4. Bevone Ritchie
- 5. Sabine Dulcio
- 6. Cravel Holmes
- 7. Diana Beltre
- 8. Garnet Esters
- 9. Glennly Reynoso

East

- 10. Jennifer Richiez
- 11. John Ise
- 12. Jorge Gonzalez
- 13. Josefina Greene
- 14. Marisela D'Windt
- 15. Patricia Leal
- 16. Shemir Dauphin
- 17. Tatiana Canelas
- 18. Urania Vergara

Pre-Function Area

DCF Application Training