

The Children's Trust



Monthly Financial Statements (Unaudited)

For the four month ended January 31, 2019

Prepared by : The Children's Trust Finance Department

Approved by:

A handwritten signature in blue ink, appearing to read "Bill Kirtland", is written over a horizontal line.

William Kirtland, CPA, Chief Financial Officer

TABLE OF CONTENTS

Management Discussion & Analysis (MD&A).....	1-2
Comparative Fiscal Highlights	3
Balance Sheet - General Fund.....	4
Annual Budget vs. Year-to-Date Actual - General Fund.....	5
Comparative Monthly Financial Statement.....	6

January's Management Discussion & Analysis (MD&A)

2018-19 Budget Highlights:

- The Children's Trust continues to emphasize the importance of program spending that provides critical services for children and families in our community.
- The Children's Trust will offer an additional \$28.5m during the fiscal year 2018-19 for services. In alignment with the strategic plan and the Board's guidance the funds will be allocated as follows:
 - Early Childhood Development \$8m
 - Youth Development \$13.2m
 - Parenting \$2.6m
 - Health & Wellness \$4.7k
- The Children's Trust is budgeting a net decrease in management (G&A) expenses of approximately \$30k, which is related to a decrease in contracted services and includes a merit increase. The Trust has now budgeted decreases in management expenses for 3 fiscal years, 2016-17 (\$470k), 2017-18 (\$317k) and 2018-19 (\$30k), totaling approximately \$817k.
- The Children's Trust has reduced the management (G&A) expenses to 6.32% of its total expenses, an all-time low.
- The Miami-Dade Property Appraiser reported an assessed tax roll of \$292.3 billion, which equates to approximately:
 - Based on 0.4415 millage rate (rolled-back rate), ad valorem tax revenue = \$122.6m, this represents a 0% tax increase.

Additional Considerations:

Property Tax Revenues

With property tax bills mailed on or before November 1 of each year, and discounts ranging from 1-4% the sooner payment is received, The Trust records a significant amount of revenue during the months of November, December, January and February. Below is a cumulative collection rate compared to the budget.

Month	FY 2019	FY 2018
October	0.0%	0.0%
November	26.9%	4.5%
December	79.3%	72.6%
January	83.2%	82.3%

Operating Budget / Expenditures

The Trust can expect a significant decrease to both non-operating expenditures and miscellaneous revenues due to the following:

- Early in fiscal year 2018 The Trust was informed from the CRA of Miami Beach that it will no longer be obligated to commit approximately \$2 million. The budget for fiscal year 2019 has been adjusted to reflect this change.

- The Trust has budgeted \$1.5 million for the obligations to the remaining Community Redevelopment Areas (CRAs) for the fiscal year 2019. The Trust commits these funds on an annual basis.
- The significant dollar variance (budget 2018 to budget 2019) in administration and non-operating reflects the decrease in obligation and payment to those CRAs.

Fund Balance / Drawdown Strategy

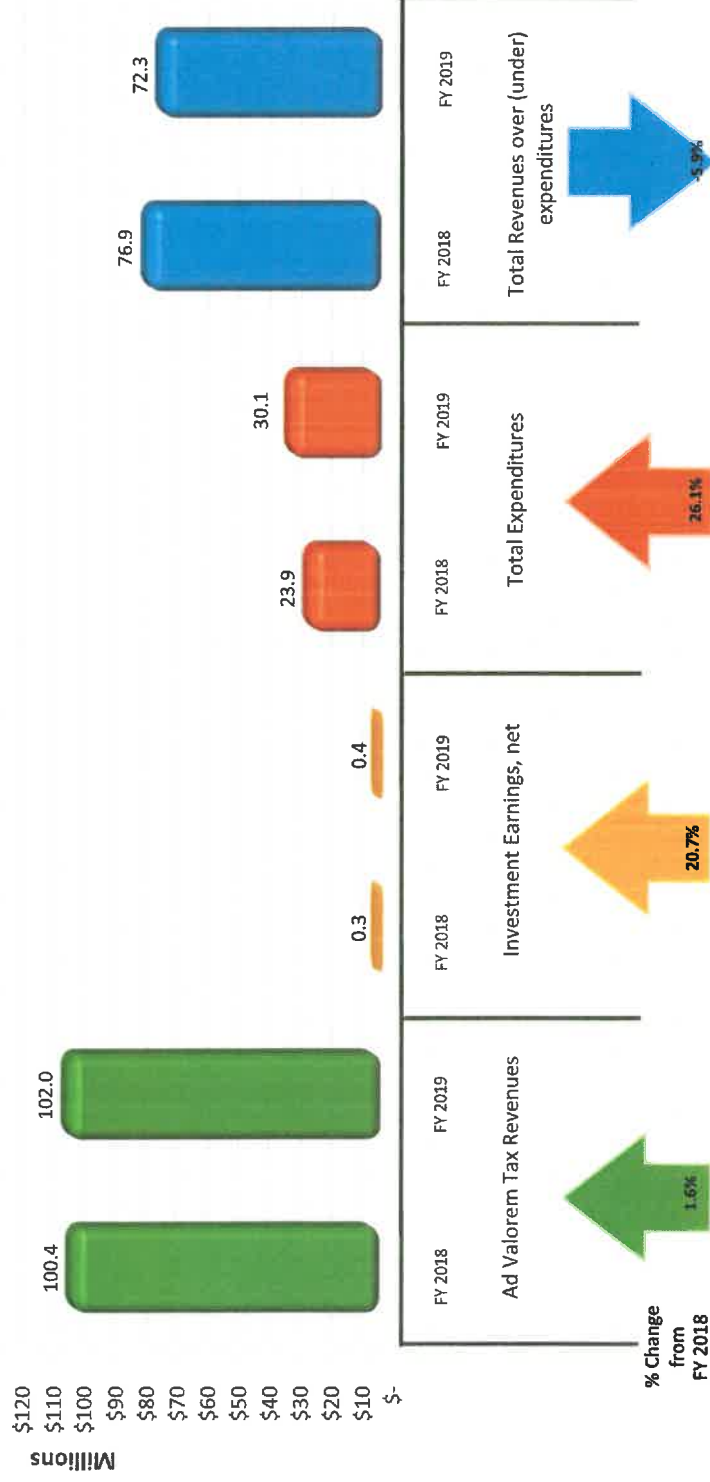
In response to the growing fund balance, The Trust:

- Adopted the rolled back millage rate of 0.4415 for the fiscal year 2019, which would maintain revenues consistent with the fiscal year 2018.
- Spend additional funds during fiscal year 2019 in program services, which included the funding for the current and expanded 5-year solicitation (Fiscal years 2019-2023) cycle by approximately \$28,500,000 annually.
- The Trust continues to devise a strategy to significantly draw down its existing fund balance during the next solicitation cycle, without compromising its ability to fund programs to a similar capacity in future funding cycles.

The Children's Trust

Comparative Fiscal Highlights

For the four month ended January 31, 2019



The Children's Trust
Balance Sheet - General Fund
January 31, 2019

	General Fund
Assets	
Current Assets	
Cash	\$ 1,863,261
Investments:	
Certificates of deposit	125,000,000
Money market	15,147,907
SBA	220,908
Accounts receivable	-
Provider receivable	-
Taxes receivable	-
Grants receivable	-
Interest receivable	-
Due from other governmental local agencies	-
Prepaid insurance	48,570
Prepaid other	-
Total assets	\$ 142,280,645
Liabilities & Fund Balances	
Liabilities	
Accounts payable	\$ 278,250
Dues from other governmental local agencies	-
Accrued wages payable	-
Other current liabilities	-
Unearned revenue	50,000
Total liabilities	\$ 328,250
Fund Balances	
Non-spendable prepaid items	\$ 48,570
Restricted:	
Provider services	141,903,825
Total fund balances	\$ 141,952,395
Total liabilities & fund balances	\$ 142,280,645

The Children's Trust

Annual Budget vs. Year to Date (YTD) Actual - General Fund

FY 2019 budget vs. FY 2019 actual (January 31)

	FY 2019 Budget (Information Purposes Only)		FY 2019 Year to Date Actual	FY 2019 vs 2018 % Actual to Actual	FY 2019 vs 2018 % Actual to Budget
FUND BALANCE, Adopted Budget October 1, 2018	\$ 78,605,650				
REVENUES					
Ad valorem tax revenues	\$ 122,613,872		\$ 102,023,284	↑ 2%	↑ 0.9%
CRA return/interlocal agreement	1,501,461		-	↓ 0%	↓ 0%
Investment earnings/miscellaneous	1,274,100		394,351	↑ 21%	↓ -54%
Total revenues	\$ 125,389,433		\$ 102,417,635	↑ 2%	↑ 31%
SUSTAIN AND EXPAND DIRECT SERVICES					
Parenting	\$ 17,773,000		\$ 3,422,288	↑ 45%	↑ 4%
Early childhood development	28,791,017		3,209,117	↑ 20%	↓ -2%
Youth development	59,317,832		8,281,780	↑ 17%	↓ -1%
Health and wellness	20,779,306		5,932,529	↑ 71%	↑ 7%
Family and neighborhood supports	11,688,108		2,037,138	↓ -5%	↓ -1%
Total sustain and expand direct services	\$ 138,349,263		\$ 22,882,852	↑ 29%	↓ 0%
COMMUNITY AWARENESS AND ADVOCACY					
Promote public policy and legislative agendas	\$ 215,300		\$ 133,527	↓ -3%	↓ -2%
Public awareness and program promotion	2,969,000		200,394	↓ -48%	↓ -6%
Promote citizen engagement and leadership to improve child and family conditions	1,115,000		77,420	↓ -30%	↑ 0%
Cross-funder collaboration of goals, strategies and resources	1,735,000		126,094	↑ 30%	↓ -2%
Total community awareness and advocacy	\$ 6,034,300		\$ 537,435	↓ -26%	↓ -3%
PROGRAM AND PROFESSIONAL DEVELOPMENT					
Supports for quality program implementation	\$ 3,100,000		\$ 322,960	↓ -36%	↓ -3%
Information systems	800,000		454,093	↑ 9%	↑ 5%
Program evaluation and community research	500,000		1,925	↓ -96%	↓ -5%
Innovation funds	1,400,000		-	↓ -100%	↓ -14%
Total program and professional development	\$ 5,800,000		\$ 778,978	↓ -30%	↓ -3%
ADMINISTRATION AND NON-OPERATING EXPENDITURES					
Management of The Children's Trust	\$ 10,388,703		\$ 3,289,887	↑ 16%	↑ 5%
Non-operating expenditures	3,764,846		2,602,260	↑ 76%	↑ 45%
Total administration and non-operating expenditures	\$ 14,153,549		\$ 5,892,147	↑ 37%	↑ 15%
Total expenditures	\$ 164,337,112		\$ 30,091,412	↑ 26%	↑ 1%
Total revenues over/(under) expenditures	\$ (38,947,679)		\$ 72,326,223		
Ending fund balance, reserves/net assets, adopted budget	\$ 39,657,971				

The Children's Trust

Comparative Monthly Financial Statement

FY 2019 vs. FY 2018 actual (January 31)

	FY 2019 Year to Date Actual	FY 2018 Year to Date Actual	Dollar Variance	% Variance
REVENUES				
Ad valorem tax revenues	\$ 102,023,284	\$ 100,394,894	\$ 1,628,390	2%
CRA return/interlocal agreement	-	-	-	0.0%
Investment earnings/miscellaneous	394,351	326,612	67,739	21%
Total revenues	\$ 102,417,635	\$ 100,721,506	\$ 1,696,129	2%
EXPENSES				
Sustain and expand direct services	\$ 22,882,852	\$ 17,701,472	\$ 5,181,380	29%
Community awareness and advocacy/program and professional development	1,316,413	1,845,623	(529,210)	-29%
Administration and non-operating expenditures	5,892,147	4,309,972	1,582,175	37%
Total expenses	\$ 30,091,412	\$ 23,857,067	\$ 6,234,345	26%
Total revenues over/(under) expenditures	\$ 72,326,223	\$ 76,864,439	\$ (4,538,216)	-6%