

# The Children's Trust



## Monthly Financial Statements (Unaudited)

For the one month ended October 31, 2018

Prepared by : The Children's Trust Finance Department

Approved by:

  
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# October's Management Discussion & Analysis (MD&A)

## 2018-19 Budget Highlights:

- The Children's Trust continues to emphasize the importance of program spending that provides critical services for children and families in our community.
- The Children's Trust will offer an additional \$28.5m during the fiscal year 2018-19 for services. In alignment with the strategic plan and the Board's guidance the funds will be allocated as follows:
  - Early Childhood Development \$8m
  - Youth Development \$13.2m
  - Parenting \$2.6m
  - Health & Wellness \$4.7k
- The Children's Trust is budgeting a net decrease in management (G&A) expenses of approximately \$30k, which is related to a decrease in contracted services and includes a merit increase. The Trust has now budgeted decreases in management expenses for 3 fiscal years, 2016-17 (\$470k), 2017-18 (\$317k) and 2018-19 (\$30k), totaling approximately \$817k.
- The Children's Trust has reduced the management (G&A) expenses to 6.32% of its total expenses, an all-time low.
- The Miami-Dade Property Appraiser reported an assessed tax roll of \$292.3 billion, which equates to approximately:
  - Based on 0.4415 millage rate (rolled-back rate), ad valorem tax revenue = \$122.6m, this represents a 0% tax increase.

## Additional Considerations:

### Property Tax Revenues

With property tax bills mailed on or before November 1 of each year, and discounts ranging from 1-4% the sooner payment is received, The Trust records a significant amount of revenue during the months of November, December, January and February. Below is a cumulative collection rate compared to the budget.

Month	FY 2019	FY 2018
October	0.0%	0.0%

### Operating Budget / Expenditures

The Trust can expect a significant decrease to both non-operating expenditures and miscellaneous revenues due to the following:

- Early in fiscal year 2018 The Trust was informed from the CRA of Miami Beach that it will no longer be obligated to commit approximately \$2 million. The budget for fiscal year 2019 has been adjusted to reflect this change.
- The Trust has budgeted \$1.5 million for the obligations to the remaining Community Redevelopment Areas (CRAs) for the fiscal year 2019. The Trust commits these funds on an annual basis.
- The significant dollar variance (budget 2018 to budget 2019) in administration and non-operating reflects the decrease in obligation and payment to those CRAs.

### *Fund Balance / Drawdown Strategy*

In response to the growing fund balance, The Trust:

- Adopted the rolled back millage rate of 0.4415 for the fiscal year 2019, which would maintain revenues consistent with the fiscal year 2018.
- Spend additional funds during fiscal year 2019 in program services, which included the funding for the current and expanded 5-year solicitation (Fiscal years 2019-2023) cycle by approximately \$28,500,000 annually.
- The Trust continues to devise a strategy to significantly draw down its existing fund balance during the next solicitation cycle, without compromising its ability to fund programs to a similar capacity in future funding cycles.

The Children's Trust

**Balance Sheet - General Fund**

October 31, 2018

	<b>General Fund</b>
<b>Assets</b>	
Current Assets	
Cash	\$ 32,623,143
Investments:	
Certificates of deposit	30,000,000
Money market	16,092,745
SBA	219,489
Accounts receivable	-
Provider receivable	-
Taxes receivable	-
Grants receivable	89,623
Interest receivable	-
Due from other governmental local agencies	-
Prepaid insurance	51,053
Prepaid other	-
<b>Total assets</b>	<b>\$ 79,076,053</b>
<b>Liabilities &amp; Fund Balances</b>	
<b>Liabilities</b>	
Accounts payable	\$ 9,881,925
Dues from other governmental local agencies	-
Accrued wages payable	-
Other current liabilities	-
Unearned revenue	50,000
<b>Total liabilities</b>	<b>\$ 9,931,925</b>
<b>Fund Balances</b>	
Non-spendable prepaid items	\$ 51,053
Restricted:	
Provider services	69,093,075
<b>Total fund balances</b>	<b>\$ 69,144,128</b>
<b>Total liabilities &amp; fund balances</b>	<b>\$ 79,076,053</b>

Annual Budget vs. Year to Date (YTD) Actual - General Fund

FY 2019 budget vs. FY 2019 actual (October 31)

	FY 2019 Budget (Information Purposes Only)	FY 2019 Year to Date Actual	FY 2019 vs 2018 % Actual to Actual	FY 2019 vs 2018 % Actual to Budget
<b>FUND BALANCE, Adopted Budget October 1, 2018</b>	\$ 78,605,650			
<b>REVENUES</b>				
Ad valorem tax revenues	\$ 122,613,872	\$ 19,912	0%	0.0%
CRA return/interlocal agreement	1,501,461	-	0%	0%
Investment earnings/miscellaneous	1,274,100	184,180	185%	-2%
<b>Total revenues</b>	<b>\$ 125,389,433</b>	<b>\$ 204,092</b>	<b>216%</b>	<b>14%</b>
<b>SUSTAIN AND EXPAND DIRECT SERVICES</b>				
Parenting	\$ 17,773,000	\$ 16,277	-78%	0%
Early childhood development	28,791,017	100,671	50%	0%
Youth development	59,317,832	98,116	-61%	0%
Health and wellness	20,779,306	-	0%	0%
Family and neighborhood supports	11,688,108	(147,285)	-10076%	-1%
<b>Total sustain and expand direct services</b>	<b>\$ 138,349,263</b>	<b>\$ 67,780</b>	<b>-83%</b>	<b>0%</b>
<b>COMMUNITY AWARENESS AND ADVOCACY</b>				
Promote public policy and legislative agendas	\$ 215,300	\$ 126	-100%	-61%
Public awareness and program promotion	2,969,000	16,665	18%	0%
Promote citizen engagement and leadership to improve child and family conditions	1,115,000	12,978	-75%	-2%
Cross-funder collaboration of goals, strategies and resources	1,735,000	4,584	0%	0%
<b>Total community awareness and advocacy</b>	<b>\$ 6,034,300</b>	<b>\$ 34,353</b>	<b>-83%</b>	<b>-3%</b>
<b>PROGRAM AND PROFESSIONAL DEVELOPMENT</b>				
Supports for quality program implementation	\$ 3,100,000	\$ 1,500	-67%	0%
Information systems	800,000	-	-100%	-29%
Program evaluation and community research	500,000	-	-100%	0%
Innovation funds	1,400,000	-	0%	0%
<b>Total program and professional development</b>	<b>\$ 5,800,000</b>	<b>\$ 1,500</b>	<b>-99%</b>	<b>-4%</b>
<b>ADMINISTRATION AND NON-OPERATING EXPENDITURES</b>				
Management of The Children's Trust	\$ 10,388,703	\$ 582,504	4%	0%
Non-operating expenditures	3,764,846	-	0%	0%
<b>Total administration and non-operating expenditures</b>	<b>\$ 14,153,549</b>	<b>\$ 582,504</b>	<b>4%</b>	<b>1%</b>
<b>Total expenditures</b>	<b>\$ 164,337,112</b>	<b>\$ 686,137</b>	<b>-51%</b>	<b>-1%</b>
<b>Total revenues over/(under) expenditures</b>	<b>\$ (38,947,679)</b>	<b>\$ (482,045)</b>		
<b>Ending fund balance, reserves/net assets, adopted budget</b>	<b>\$ 39,657,971</b>			

**Comparative Monthly Financial Statement**

FY 2019 vs. FY 2018 actual (October 31)

	<b>FY 2019 Year to Date Actual</b>	<b>FY 2018 Year to Date Actual</b>	<b>Dollar Variance</b>	<b>% Variance</b>
<b>REVENUES</b>				
Ad valorem tax revenues	\$ 19,912	\$ -	\$ 19,912	0.0%
CRA return/interlocal agreement	-	-	-	0.0%
Investment earnings/miscellaneous	184,180	64,514	119,666	185%
<b>Total revenues</b>	<b>\$ 204,092</b>	<b>\$ 64,514</b>	<b>\$ 139,578</b>	<b>216%</b>
<b>EXPENSES</b>				
Sustain and expand direct services	\$ 67,780	\$ 391,912	\$ (324,132)	-83%
Community awareness and advocacy/program and professional development	35,853	437,735	(401,882)	-92%
Administration and non-operating expenditures	582,504	558,133	24,371	4%
<b>Total expenses</b>	<b>\$ 686,137</b>	<b>\$ 1,387,780</b>	<b>\$ (701,643)</b>	<b>-51%</b>
<b>Total revenues over/(under) expenditures</b>	<b>\$ (482,045)</b>	<b>\$ (1,323,266)</b>	<b>\$ 841,221</b>	<b>-64%</b>