

The Children's Trust



Monthly Financial Statements (Unaudited)

For the ten month ended July 31, 2019

Prepared by : The Children's Trust Finance Department

Approved by:

A handwritten signature in blue ink, appearing to read "W. Kirtland", is written over a horizontal line.

William Kirtland, CPA, Chief Financial Officer

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July's Management Discussion & Analysis (MD&A)

2018-19 Budget Highlights:

- The Children's Trust continues to emphasize the importance of program spending that provides critical services for children and families in our community.
- The Children's Trust will offer an additional \$28.5m during the fiscal year 2018-19 for services. In alignment with the strategic plan and the Board's guidance the funds will be allocated as follows:
 - Early Childhood Development \$8m
 - Youth Development \$13.2m
 - Parenting \$2.6m
 - Health & Wellness \$4.7k
- The Children's Trust is budgeting a net decrease in management (G&A) expenses of approximately \$30k, which is related to a decrease in contracted services and includes a merit increase. The Trust has now budgeted decreases in management expenses for 3 fiscal years, 2016-17 (\$470k), 2017-18 (\$317k) and 2018-19 (\$30k), totaling approximately \$817k.
- The Children's Trust has reduced the management (G&A) expenses to 6.32% of its total expenses, an all-time low.
- The Miami-Dade Property Appraiser reported an assessed tax roll of \$292.3 billion, which equates to approximately:
 - Based on 0.4415 millage rate (rolled-back rate), ad valorem tax revenue = \$122.6m, this represents a 0% tax increase.

Additional Considerations:

Property Tax Revenues

With property tax bills mailed on or before November 1 of each year, and discounts ranging from 1-4% the sooner payment is received, The Trust records a significant amount of revenue during the months of November, December, January and February. Below is a cumulative collection rate compared to the budget.

Month	FY 2019	FY 2018
October	0.0%	0.0%
November	26.9%	4.5%
December	79.3%	72.6%
January	83.2%	82.3%
February	86.6%	86.5%
March	88.9%	89.0%
April	93.3%	93.6%
May	95.1%	95.1%
June	98.9%	98.3%
July	99.0%	98.5%

Operating Budget / Expenditures

The Trust can expect a significant decrease to both non-operating expenditures and miscellaneous revenues due to the following:

- Early in fiscal year 2018 The Trust was informed from the CRA of Miami Beach that it will no longer be obligated to commit approximately \$2 million. The budget for fiscal year 2019 has been adjusted to reflect this change.
- The Trust has budgeted \$1.5 million for the obligations to the remaining Community Redevelopment Areas (CRAs) for the fiscal year 2019. The Trust commits these funds on an annual basis.
- The significant dollar variance (budget 2018 to budget 2019) in administration and non-operating reflects the decrease in obligation and payment to those CRAs.

Fund Balance / Drawdown Strategy

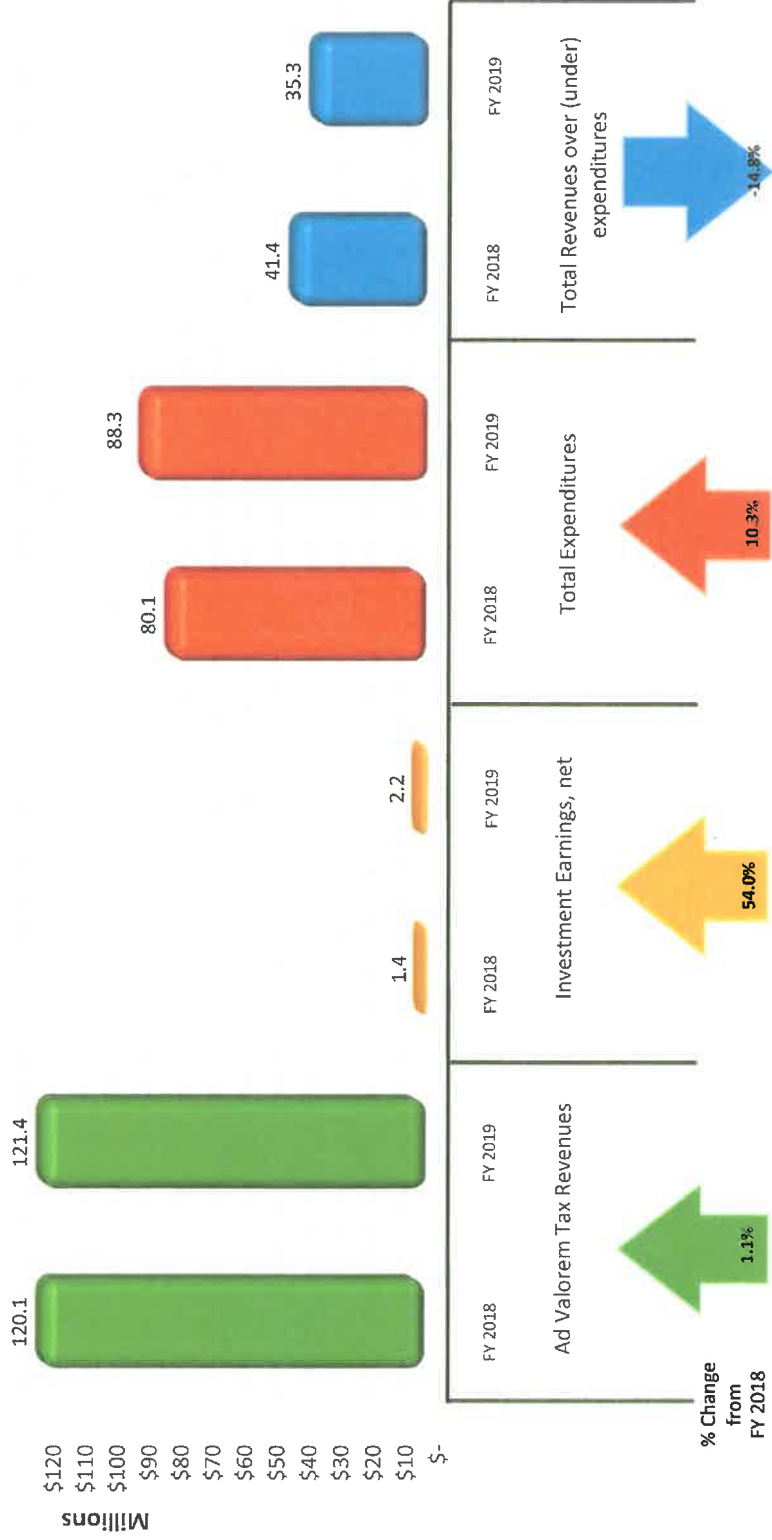
In response to the growing fund balance, The Trust:

- Adopted the rolled back millage rate of 0.4415 for the fiscal year 2019, which would maintain revenues consistent with the fiscal year 2018.
- Spend additional funds during fiscal year 2019 in program services, which included the funding for the current and expanded 5-year solicitation (Fiscal years 2019-2023) cycle by approximately \$28,500,000 annually.
- The Trust continues to devise a strategy to significantly draw down its existing fund balance during the next solicitation cycle, without compromising its ability to fund programs to a similar capacity in future funding cycles.

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Comparative Fiscal Highlights

For the ten month ended July 31, 2019



The Children's Trust
Balance Sheet - General Fund
July 31, 2019

	General Fund
Assets	
Current Assets	
Cash	\$ 19,747,732
Investments:	
Certificates of deposit	81,000,000
Money market	6,260,482
SBA	223,767
Accounts receivable	-
Provider receivable	-
Taxes receivable	-
Grants receivable	-
Interest receivable	-
Due from other governmental local agencies	-
Prepaid insurance	14,926
Prepaid other	37,604
Total assets	\$ 107,284,511
Liabilities & Fund Balances	
Liabilities	
Accounts payable	\$ 2,340,812
Dues from other governmental local agencies	-
Accrued wages payable	-
Other current liabilities	-
Unearned revenue	50,000
Total liabilities	\$ 2,390,812
Fund Balances	
Non-spendable prepaid items	\$ 52,530
Restricted:	
Provider services	104,841,169
Total fund balances	\$ 104,893,699
Total liabilities & fund balances	\$ 107,284,511

Annual Budget vs. Year to Date (YTD) Actual - General Fund

FY 2019 budget vs. FY 2019 actual (July 31)

	FY 2019 Budget (Information Purposes Only)		FY 2019 Year to Date Actual	FY 2019 vs 2018 % Actual to Actual	FY 2019 vs 2018 % Actual to Budget
FUND BALANCE, Adopted Budget October 1, 2018	\$ 78,605,650				
REVENUES					
Ad valorem tax revenues	\$ 122,613,872		\$ 121,433,593	↑ 1.1%	↑ 0.5%
CRA return/interlocal agreement	1,501,461		-	→ 0.0%	→ 0%
Investment earnings/miscellaneous	1,274,100		2,158,652	↑ 54%	↓ -196%
Total revenues	\$ 125,389,433		\$ 123,592,245	↑ 2%	↑ 73%
SUSTAIN AND EXPAND DIRECT SERVICES					
Parenting	\$ 17,773,000		\$ 10,501,373	↑ 18%	↑ 1%
Early childhood development	28,791,017		7,949,083	↓ -23%	↓ -22%
Youth development	59,317,832		32,958,319	↑ 23%	↓ -3%
Health and wellness	20,779,306		13,550,122	↑ 22%	↓ -4%
Family and neighborhood supports	11,688,108		7,757,263	↑ 3%	↑ 2%
Total sustain and expand direct services	\$ 138,349,263		\$ 72,716,159	↑ 12%	↓ -6%
COMMUNITY AWARENESS AND ADVOCACY					
Promote public policy and legislative agendas	\$ 215,300		\$ 152,604	↓ -3%	↓ -3%
Public awareness and program promotion	2,969,000		1,572,346	↑ 2%	↑ 1%
Promote citizen engagement and leadership to improve child and family conditions	1,115,000		500,444	↓ -2%	↑ 15%
Cross-funder collaboration of goals, strategies and resources	1,735,000		714,153	↑ 52%	↓ -4%
Total community awareness and advocacy	\$ 6,034,300		\$ 2,939,547	↑ 10%	↑ 3%
PROGRAM AND PROFESSIONAL DEVELOPMENT					
Supports for quality program implementation	\$ 3,100,000		\$ 1,300,354	↓ -22%	↓ -1%
Information systems	800,000		699,115	↑ 3%	↑ 3%
Program evaluation and community research	500,000		259,462	↑ 64%	↑ 36%
Innovation funds	1,400,000		120,340	↓ -45%	↓ -13%
Total program and professional development	\$ 5,800,000		\$ 2,379,271	↓ -12%	↑ 0%
ADMINISTRATION AND NON-OPERATING EXPENDITURES					
Management of The Children's Trust	\$ 10,388,703		\$ 7,687,481	↑ 3%	↑ 3%
Non-operating expenditures	3,764,846		2,602,260	↑ 1%	↑ 27%
Total administration and non-operating expenditures	\$ 14,153,549		\$ 10,289,740	↑ 3%	↑ 12%
Total expenditures	\$ 164,337,112		\$ 88,324,718	↑ 10%	↓ -4%
Total revenues over/(under) expenditures	\$ (38,947,679)		\$ 35,267,527		
Ending fund balance, reserves/net assets, adopted budget	\$ 39,657,971				

The Children's Trust

Comparative Monthly Financial Statement

FY 2019 vs. FY 2018 actual (July 31)

	FY 2019 Year to Date Actual	FY 2018 Year to Date Actual	Dollar Variance	% Variance
REVENUES				
Ad valorem tax revenues	\$ 121,433,593	\$ 120,111,361	\$ 1,322,232	1%
CRA return/interlocal agreement	-	-	-	0.0%
Investment earnings/miscellaneous	2,158,652	1,401,825	756,827	54%
Total revenues	\$ 123,592,245	\$ 121,513,186	\$ 2,079,059	2%
EXPENSES				
Sustain and expand direct services	\$ 72,716,159	\$ 64,686,211	\$ 8,029,948	12%
Community awareness and advocacy/program and professional development	5,318,818	5,396,359	(77,541)	-1%
Administration and non-operating expenditures	10,289,740	10,020,974	268,766	3%
Total expenses	\$ 88,324,718	\$ 80,103,544	\$ 8,221,174	10%
Total revenues over/(under) expenditures	\$ 35,267,527	\$ 41,409,642	\$ (6,142,115)	-15%