

# The Children's Trust



## Monthly Financial Statements (Unaudited)

**For the three month ended December 31, 2018**

Prepared by : The Children's Trust Finance Department

Approved by:

  
William Kirtland, CPA, Chief Financial Officer

# TABLE OF CONTENTS

Management Discussion & Analysis (MD&A).....	1-2
Comparative Fiscal Highlights .....	3
Balance Sheet - General Fund.....	4
Annual Budget vs. Year-to-Date Actual - General Fund.....	5
Comparative Monthly Financial Statement.....	6

# December's Management Discussion & Analysis (MD&A)

## 2018-19 Budget Highlights:

- The Children's Trust continues to emphasize the importance of program spending that provides critical services for children and families in our community.
- The Children's Trust will offer an additional \$28.5m during the fiscal year 2018-19 for services. In alignment with the strategic plan and the Board's guidance the funds will be allocated as follows:
  - Early Childhood Development \$8m
  - Youth Development \$13.2m
  - Parenting \$2.6m
  - Health & Wellness \$4.7k
- The Children's Trust is budgeting a net decrease in management (G&A) expenses of approximately \$30k, which is related to a decrease in contracted services and includes a merit increase. The Trust has now budgeted decreases in management expenses for 3 fiscal years, 2016-17 (\$470k), 2017-18 (\$317k) and 2018-19 (\$30k), totaling approximately \$817k.
- The Children's Trust has reduced the management (G&A) expenses to 6.32% of its total expenses, an all-time low.
- The Miami-Dade Property Appraiser reported an assessed tax roll of \$292.3 billion, which equates to approximately:
  - Based on 0.4415 millage rate (rolled-back rate), ad valorem tax revenue = \$122.6m, this represents a 0% tax increase.

## Additional Considerations:

### Property Tax Revenues

With property tax bills mailed on or before November 1 of each year, and discounts ranging from 1-4% the sooner payment is received, The Trust records a significant amount of revenue during the months of November, December, January and February. Below is a cumulative collection rate compared to the budget.

Month	FY 2019	FY 2018
October	0.0%	0.0%
November	26.9%	4.5%
<b>December</b>	<b>79.3%</b>	<b>72.6%</b>

### Operating Budget / Expenditures

The Trust can expect a significant decrease to both non-operating expenditures and miscellaneous revenues due to the following:

- Early in fiscal year 2018 The Trust was informed from the CRA of Miami Beach that it will no longer be obligated to commit approximately \$2 million. The budget for fiscal year 2019 has been adjusted to reflect this change.
- The Trust has budgeted \$1.5 million for the obligations to the remaining Community Redevelopment Areas (CRAs) for the fiscal year 2019. The Trust commits these funds on an annual basis.

- The significant dollar variance (budget 2018 to budget 2019) in administration and non-operating reflects the decrease in obligation and payment to those CRAs.

### *Fund Balance / Drawdown Strategy*

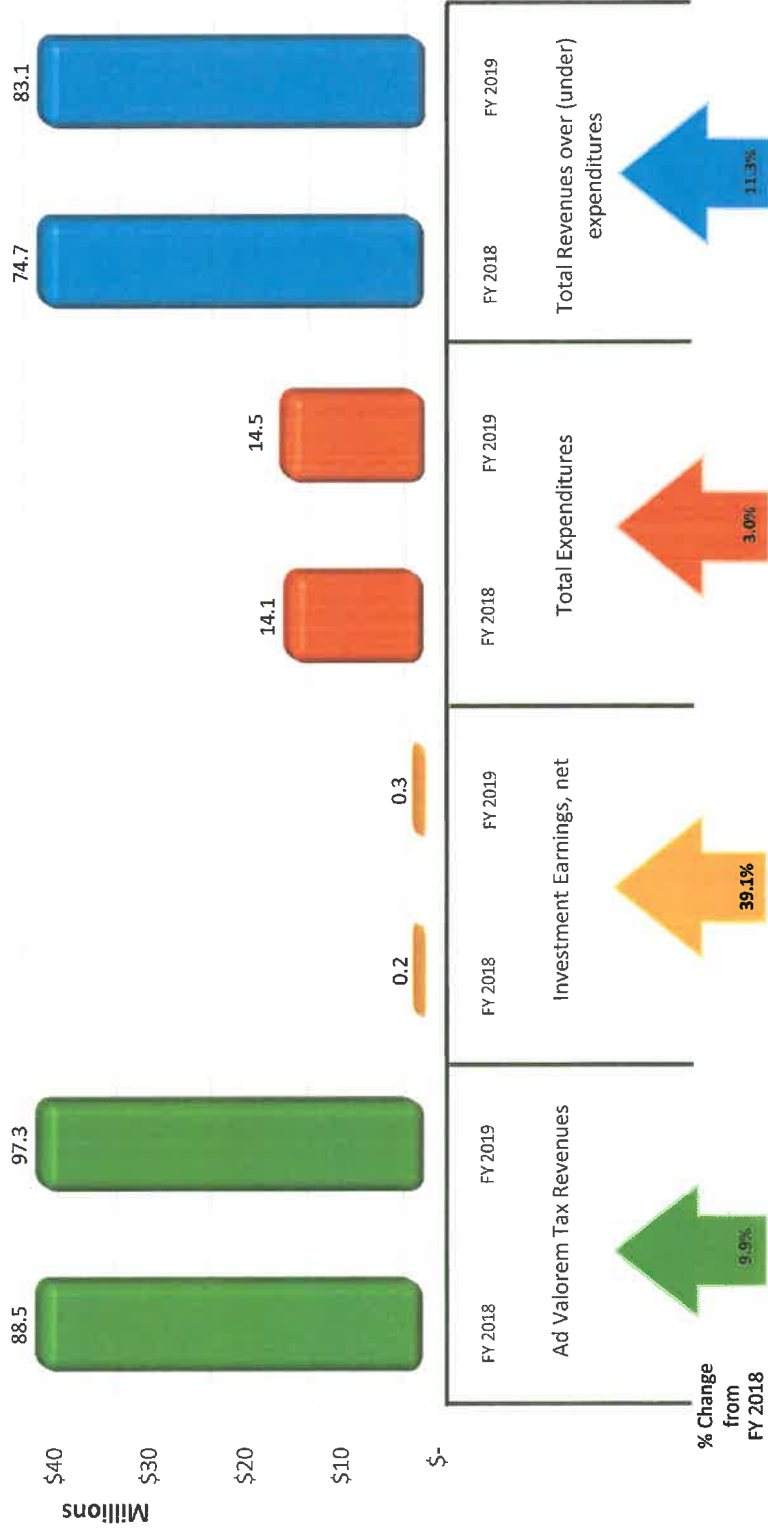
In response to the growing fund balance, The Trust:

- Adopted the rolled back millage rate of 0.4415 for the fiscal year 2019, which would maintain revenues consistent with the fiscal year 2018.
- Spend additional funds during fiscal year 2019 in program services, which included the funding for the current and expanded 5-year solicitation (Fiscal years 2019-2023) cycle by approximately \$28,500,000 annually.
- The Trust continues to devise a strategy to significantly draw down its existing fund balance during the next solicitation cycle, without compromising its ability to fund programs to a similar capacity in future funding cycles.

# The Children's Trust

## Comparative Fiscal Highlights

For the three month ended December 31, 2018



The Children's Trust  
**Balance Sheet - General Fund**  
December 31, 2018

	<b>General Fund</b>
<b>Assets</b>	
Current Assets	
Cash	\$ 19,742,270
Investments:	
Certificates of deposit	105,000,000
Money market	29,384,069
SBA	220,407
Accounts receivable	-
Provider receivable	-
Taxes receivable	-
Grants receivable	-
Interest receivable	-
Due from other governmental local agencies	-
Prepaid insurance	65,011
Prepaid other	-
<b>Total assets</b>	<b>\$ 154,411,757</b>
<b>Liabilities &amp; Fund Balances</b>	
<b>Liabilities</b>	
Accounts payable	\$ 1,614,484
Dues from other governmental local agencies	-
Accrued wages payable	-
Other current liabilities	-
Unearned revenue	50,000
<b>Total liabilities</b>	<b>\$ 1,664,484</b>
<b>Fund Balances</b>	
Non-spendable prepaid items	\$ 65,011
Restricted:	
Provider services	152,682,262
<b>Total fund balances</b>	<b>\$ 152,747,274</b>
<b>Total liabilities &amp; fund balances</b>	<b>\$ 154,411,757</b>

**Annual Budget vs. Year to Date (YTD) Actual - General Fund**

FY 2019 budget vs. FY 2019 actual (December 31)

	FY 2019 Budget (Information Purposes Only)	FY 2019 Year to Date Actual	FY 2019 vs 2018 % Actual to Actual	FY 2019 vs 2018 % Actual to Budget
<b>FUND BALANCE, Adopted Budget October 1, 2018</b>	\$ 78,605,650			
<b>REVENUES</b>				
Ad valorem tax revenues	\$ 122,613,872	\$ 97,274,188	↑ 10%	↑ 6.7%
CRA return/interlocal agreement	1,501,461	-	→ 0%	→ 0%
Investment earnings/miscellaneous	1,274,100	327,789	↑ 39%	↓ -36%
<b>Total revenues</b>	<b>\$ 125,389,433</b>	<b>\$ 97,601,977</b>	<b>↑ 10%</b>	<b>↑ 26%</b>
<b>SUSTAIN AND EXPAND DIRECT SERVICES</b>				
Parenting	\$ 17,773,000	\$ 2,029,981	↑ 46%	↑ 2%
Early childhood development	28,791,017	1,826,599	↑ 65%	↑ 1%
Youth development	59,317,832	4,888,137	↑ 4%	↓ -2%
Health and wellness	20,779,306	1,835,958	↓ -19%	↓ -5%
Family and neighborhood supports	11,688,108	1,010,734	↓ -16%	↓ -2%
<b>Total sustain and expand direct services</b>	<b>\$ 138,349,263</b>	<b>\$ 11,591,409</b>	<b>↑ 9%</b>	<b>↓ -1%</b>
<b>COMMUNITY AWARENESS AND ADVOCACY</b>				
Promote public policy and legislative agendas	\$ 215,300	\$ 132,513	↓ -2%	↓ -1%
Public awareness and program promotion	2,969,000	98,878	↓ -34%	↓ -2%
Promote citizen engagement and leadership to improve child and family conditions	1,115,000	38,000	↓ -54%	↓ -1%
Cross-funder collaboration of goals, strategies and resources	1,735,000	70,974	↑ 10%	↓ -2%
<b>Total community awareness and advocacy</b>	<b>\$ 6,034,300</b>	<b>\$ 340,365</b>	<b>↓ -21%</b>	<b>↓ -2%</b>
<b>PROGRAM AND PROFESSIONAL DEVELOPMENT</b>				
Supports for quality program implementation	\$ 3,100,000	\$ 163,944	↓ -50%	↓ -3%
Information systems	800,000	222,142	↓ -44%	↓ -22%
Program evaluation and community research	500,000	1,925	↓ -95%	↓ -4%
Innovation funds	1,400,000	-	↓ -100%	↓ -11%
<b>Total program and professional development</b>	<b>\$ 5,800,000</b>	<b>\$ 388,011</b>	<b>↓ -55%</b>	<b>↓ -6%</b>
<b>ADMINISTRATION AND NON-OPERATING EXPENDITURES</b>				
Management of The Children's Trust	\$ 10,388,703	\$ 2,161,091	↑ 3%	↑ 1%
Non-operating expenditures	3,764,846	-	→ 0%	→ 0%
<b>Total administration and non-operating expenditures</b>	<b>\$ 14,153,549</b>	<b>\$ 2,161,091</b>	<b>↑ 3%</b>	<b>↑ 3%</b>
<b>Total expenditures</b>	<b>\$ 164,337,112</b>	<b>\$ 14,480,876</b>	<b>↑ 3%</b>	<b>↓ -1%</b>
<b>Total revenues over/(under) expenditures</b>	<b>\$ (38,947,679)</b>	<b>\$ 83,121,101</b>		
<b>Ending fund balance, reserves/net assets, adopted budget</b>	<b>\$ 39,657,971</b>			

**Comparative Monthly Financial Statement**

FY 2019 vs. FY 2018 actual (December 31)

	<b>FY 2019 Year to Date Actual</b>	<b>FY 2018 Year to Date Actual</b>	<b>Dollar Variance</b>	<b>% Variance</b>
<b>REVENUES</b>				
Ad valorem tax revenues	\$ 97,274,188	\$ 88,519,907	\$ 8,754,281	10%
CRA return/interlocal agreement	-	-	-	0.0%
Investment earnings/miscellaneous	327,789	235,698	92,091	39%
<b>Total revenues</b>	<b>\$ 97,601,977</b>	<b>\$ 88,755,605</b>	<b>\$ 8,846,372</b>	<b>10%</b>
<b>EXPENSES</b>				
Sustain and expand direct services	\$ 11,591,409	\$ 10,656,776	\$ 934,633	9%
Community awareness and advocacy/program and professional development	728,376	1,303,097	(574,721)	-44%
Administration and non-operating expenditures	2,161,091	2,095,616	65,475	3%
<b>Total expenses</b>	<b>\$ 14,480,876</b>	<b>\$ 14,055,489</b>	<b>\$ 425,387</b>	<b>3%</b>
<b>Total revenues over/(under) expenditures</b>	<b>\$ 83,121,101</b>	<b>\$ 74,700,116</b>	<b>\$ 8,420,985</b>	<b>11%</b>