

The Children's Trust



Monthly Financial Statements (Unaudited)

For the three month ended December 31, 2017

Prepared by : The Children's Trust Finance Department

Approved by:



William Kirtland, CPA, Chief Financial Officer

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December's Management Discussion & Analysis (MD&A)

2017-18 Budget Highlights:

- The Children's Trust continues to emphasize the importance of program spending that provides critical services for children and families in our community.
- The Children's Trust will offer an additional \$10.1m during the fiscal year 2017-18 for services. In alignment with the strategic plan and the Board's guidance the funds will be allocated as follows:
 - Early Childhood Development \$4m
 - Youth Development \$3m
 - Parenting \$3m
 - Health & Wellness \$135k
- The Children's Trust is budgeting a net decrease in management (G&A) expenses of approximately \$317k, which is related to a decrease in budgeted positions and includes a merit increase. The Trust has now budgeted decreases in management expenses for 2 fiscal years, 2016-2017 (\$470k) and 2017-2018 (\$317k), totaling approximately \$788k.
- For the first time in 9 years, The Children's Trust has reduced the management (G&A) expenses to 7.5% of its total expenses.
- The Miami-Dade Property Appraiser reported an assessed tax roll of \$274.6 billion, which equates to approximately:
 - Based on 0.4673 millage rate (rolled-back rate), ad valorem tax revenue = \$121.9m, this represents a 0% tax increase. Adopting the rolled-back rate rather than the .5000 millage rate resulted in a net effect of \$8.5m less tax revenues.

Additional Considerations:

With property tax bills mailed on or before November 1 of each year, and discounts ranging from 1-4% the sooner payment is received, The Trust records a significant amount of revenue during the months of November, December, January and February; though only interest income in October (if any).

During the fiscal year 2017, approximately \$8,000,000 additional revenues were collected due to increased overall Miami-Dade County property value. Interest earnings significantly increased due to the growth of interest rates and the additional cash holdings in Trust financial. If interest rates continue to increase during the fiscal year 2018, The Trust can expect a slight increase to interest earnings. Interest earnings will not increase significantly because The Trust adopted a rolled-back rate, which will generate similar revenues to prior year.

The Trust can expect a significant decrease to both non-operating expenditures and miscellaneous revenues. Early in fiscal year 2018 The Trust was informed from the CRA of Miami Beach that it will no longer be obligated to commit approximately \$2 million. The Trust budgeted the \$2 million obligation for the fiscal year 2018 before learning that the commitment had been satisfied.

The Trust ended the fiscal year 2017 with a fund balance of approximately \$67,030,000. In response to the growing fund balance, The Trust adopted the rolled back millage rate of 0.4673 for the fiscal year 2018, which would maintain revenues consistent with the fiscal year 2017. The Trust plans to spend an additional \$10,000,000 during fiscal year 2018 in program services to address the growing fund balance, as well as

increase the available funding for the upcoming 5-year solicitation cycle that is in effect from fiscal years 2019 through 2023 by \$30,000,000. The Trust has devised a strategy to significantly draw down its existing fund balance during the next solicitation cycle, without compromising its ability to fund programs to a similar capacity in future funding cycles.

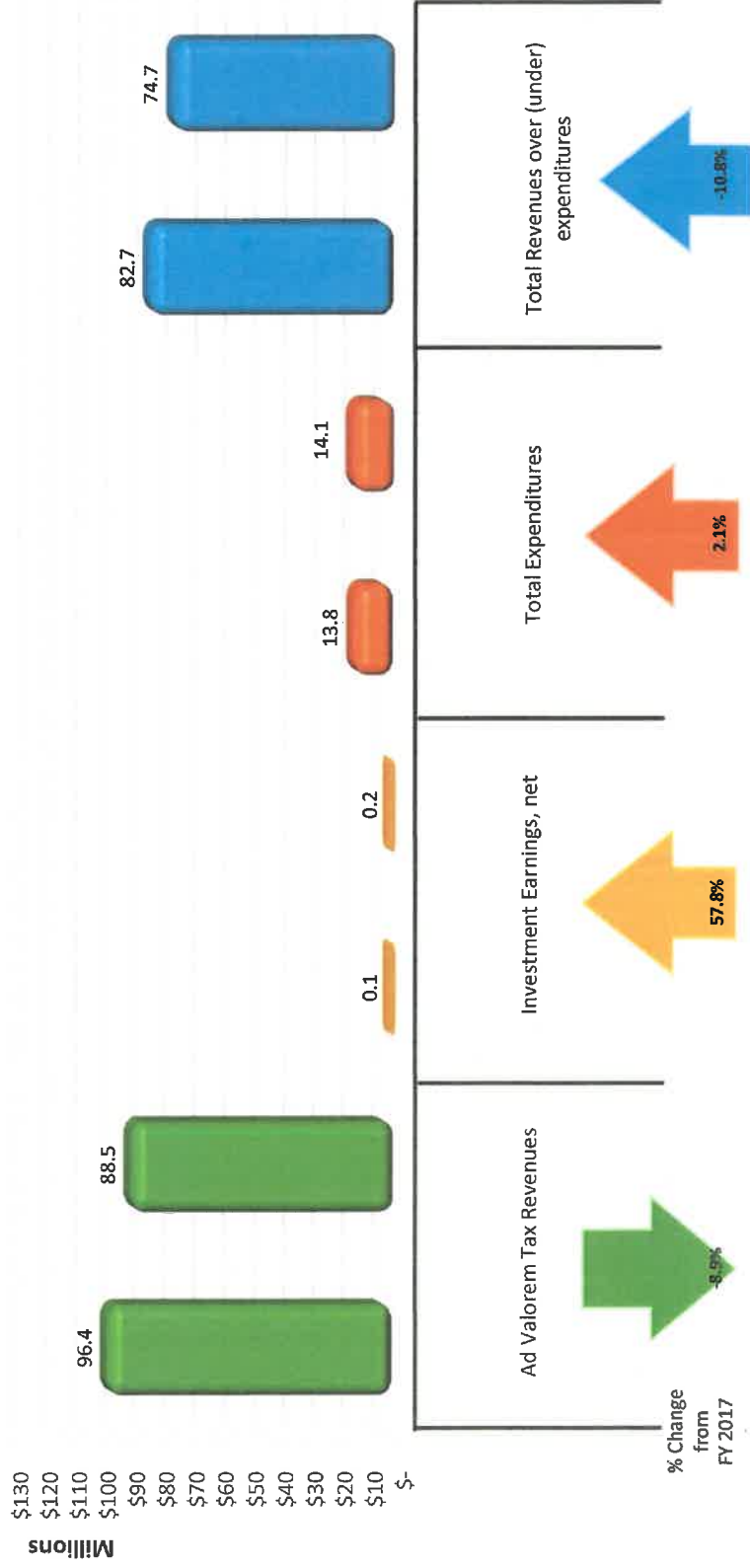
Property Tax Revenues: Cumulative Collection Rate Compared to the Budget

Month	FY 2018	FY 2017
October	0.0%	0.0%
November	4.5%	20.9%
December	72.6%	80.1%
January		
February		
March		
April		
May		
June		
July		
August		
September		

The Children's Trust

Comparative Fiscal Highlights (2017-2018)

For the three month period ended December 31, 2017



The Children's Trust
Balance Sheet - General Fund
December 31, 2017

	General Fund
Assets	
Current Assets	
Cash	\$ 17,177,814
Investments:	
Certificates of deposit	51,512,347
Money market	73,028,964
SBA	215,679
Accounts receivable	-
Provider receivable	-
Taxes receivable	-
Grants receivable	-
Interest receivable	-
Due from other governmental local agencies	-
Prepaid insurance	52,216
Prepaid other	704
Total assets	\$ 141,987,724
Liabilities & Fund Balances	
Liabilities	
Accounts payable	\$ 257,909
Dues from other governmental local agencies	-
Accrued wages payable	-
Other current liabilities	-
Unearned revenue	-
Total liabilities	\$ 257,909
Fund Balances	
Non-spendable prepaid items	\$ 52,216
Restricted:	
Provider services	141,677,599
Total fund balances	\$ 141,729,815
Total liabilities & fund balances	\$ 141,987,724

Annual Budget vs. Year to Date (YTD) Actual - General Fund

FY 2018 budget vs. FY 2018 actual (December 31)

	FY 2018 Budget	FY 2018 Year to Date Actual	FY 2018 Year to Date Variance
FUND BALANCE, Adopted Budget October 1, 2017	\$ 50,099,011		
REVENUES			
Ad valorem tax revenues	\$ 121,938,094	\$ 88,519,907	\$ 33,418,187
CRA return/interlocal agreement	3,978,199	-	3,978,199
Investment earnings/miscellaneous	383,094	235,698	147,396
Total revenues	\$ 126,299,387	\$ 88,755,605	\$ 37,543,782
SUSTAIN AND EXPAND DIRECT SERVICES			
Parenting	\$ 15,205,000	\$ 1,386,111	\$ 13,818,889
Early childhood development	20,750,000	1,104,975	19,645,025
Youth development	46,150,000	4,693,547	41,456,453
Health and wellness	16,035,000	2,268,712	13,766,288
Family and neighborhood supports	11,688,108	1,203,431	10,484,677
Total sustain and expand direct services	\$ 109,828,108	\$ 10,656,776	\$ 99,171,332
COMMUNITY AWARENESS AND ADVOCACY			
Promote public policy and legislative agendas	\$ 215,300	\$ 135,013	\$ 80,287
Public awareness and program promotion	2,969,000	150,458	2,818,542
Promote citizen engagement and leadership to improve child and family conditions	1,700,000	82,211	1,617,789
Cross-funder collaboration of goals, strategies and resources	1,035,000	64,726	970,274
Total community awareness and advocacy	\$ 5,919,300	\$ 432,408	\$ 5,486,892
PROGRAM AND PROFESSIONAL DEVELOPMENT			
Supports for quality program implementation	\$ 3,840,000	\$ 324,985	\$ 3,515,015
Information systems	800,000	395,309	404,691
Program evaluation and community research	1,000,000	41,480	958,520
Innovation funds	1,000,000	108,916	891,084
Total program and professional development	\$ 6,640,000	\$ 870,690	\$ 5,769,310
ADMINISTRATION AND NON-OPERATING EXPENDITURES			
Management of The Children's Trust	\$ 10,418,930	\$ 2,095,616	\$ 8,323,314
Non-operating expenditures	6,058,281	-	6,058,281
Total administration and non-operating expenditures	\$ 16,477,211	\$ 2,095,616	\$ 14,381,595
Total expenditures	\$ 138,864,619	\$ 14,055,490	\$ 124,809,129
Total revenues over/(under) expenditures	\$ (12,565,232)	\$ 74,700,115	
Ending fund balance, reserves/net assets, adopted budget	\$ 37,533,779		

Comparative Monthly Financial Statement

FY 2018 vs. FY 2017 actual (December 31)

	FY 2018 Year to Date Actual	FY 2017 Year to Date Actual	Dollar Variance	% Variance
REVENUES				
Ad valorem tax revenues	\$ 88,519,907	\$ 96,399,560	\$ (7,879,653)	-8.17%
CRA return/interlocal agreement	-	-	-	0.0%
Investment earnings/miscellaneous	235,698	99,378	136,320	137.17%
Total revenues	\$ 88,755,605	\$ 96,498,938	\$ (7,743,333)	-8.02%
EXPENSES				
Sustain and expand direct services	\$ 10,656,776	\$ 10,708,629	\$ (51,853)	-0.48%
Community awareness and advocacy/program and professional development	1,303,097	892,534	410,563	46.00%
Administration and non-operating expenditures	2,095,616	2,153,209	(57,593)	-2.67%
Total expenses	\$ 14,055,489	\$ 13,754,372	\$ 301,117	2.19%
Total revenues over/(under) expenditures	\$ 74,700,116	\$ 82,744,566	\$ (8,044,450)	-9.72%