

The Children's Trust




Monthly Financial Statements (Unaudited)

For the seven month ended April 30, 2019

Prepared by : The Children's Trust Finance Department

Approved by:



William Kirtland, CPA, Chief Financial Officer

TABLE OF CONTENTS

| | |
|---|-----|
| Management Discussion & Analysis (MD&A)..... | 1-2 |
| Comparative Fiscal Highlights | 3 |
| Balance Sheet - General Fund..... | 4 |
| Annual Budget vs. Year-to-Date Actual - General Fund..... | 5 |
| Comparative Monthly Financial Statement..... | 6 |

April's Management Discussion & Analysis (MD&A)

2018-19 Budget Highlights:

- The Children's Trust continues to emphasize the importance of program spending that provides critical services for children and families in our community.
- The Children's Trust will offer an additional \$28.5m during the fiscal year 2018-19 for services. In alignment with the strategic plan and the Board's guidance the funds will be allocated as follows:
 - Early Childhood Development \$8m
 - Youth Development \$13.2m
 - Parenting \$2.6m
 - Health & Wellness \$4.7k
- The Children's Trust is budgeting a net decrease in management (G&A) expenses of approximately \$30k, which is related to a decrease in contracted services and includes a merit increase. The Trust has now budgeted decreases in management expenses for 3 fiscal years, 2016-17 (\$470k), 2017-18 (\$317k) and 2018-19 (\$30k), totaling approximately \$817k.
- The Children's Trust has reduced the management (G&A) expenses to 6.32% of its total expenses, an all-time low.
- The Miami-Dade Property Appraiser reported an assessed tax roll of \$292.3 billion, which equates to approximately:
 - Based on 0.4415 millage rate (rolled-back rate), ad valorem tax revenue = \$122.6m, this represents a 0% tax increase.

Additional Considerations:

Property Tax Revenues

With property tax bills mailed on or before November 1 of each year, and discounts ranging from 1-4% the sooner payment is received, The Trust records a significant amount of revenue during the months of November, December, January and February. Below is a cumulative collection rate compared to the budget.

| Month | FY 2019 | FY 2018 |
|--------------|--------------|--------------|
| October | 0.0% | 0.0% |
| November | 26.9% | 4.5% |
| December | 79.3% | 72.6% |
| January | 83.2% | 82.3% |
| February | 86.6% | 86.5% |
| March | 88.9% | 89.0% |
| April | 93.3% | 93.6% |

Operating Budget / Expenditures

The Trust can expect a significant decrease to both non-operating expenditures and miscellaneous revenues due to the following:

- Early in fiscal year 2018 The Trust was informed from the CRA of Miami Beach that it will no longer be obligated to commit approximately \$2 million. The budget for fiscal year 2019 has been adjusted to reflect this change.
- The Trust has budgeted \$1.5 million for the obligations to the remaining Community Redevelopment Areas (CRAs) for the fiscal year 2019. The Trust commits these funds on an annual basis.
- The significant dollar variance (budget 2018 to budget 2019) in administration and non-operating reflects the decrease in obligation and payment to those CRAs.

Fund Balance / Drawdown Strategy

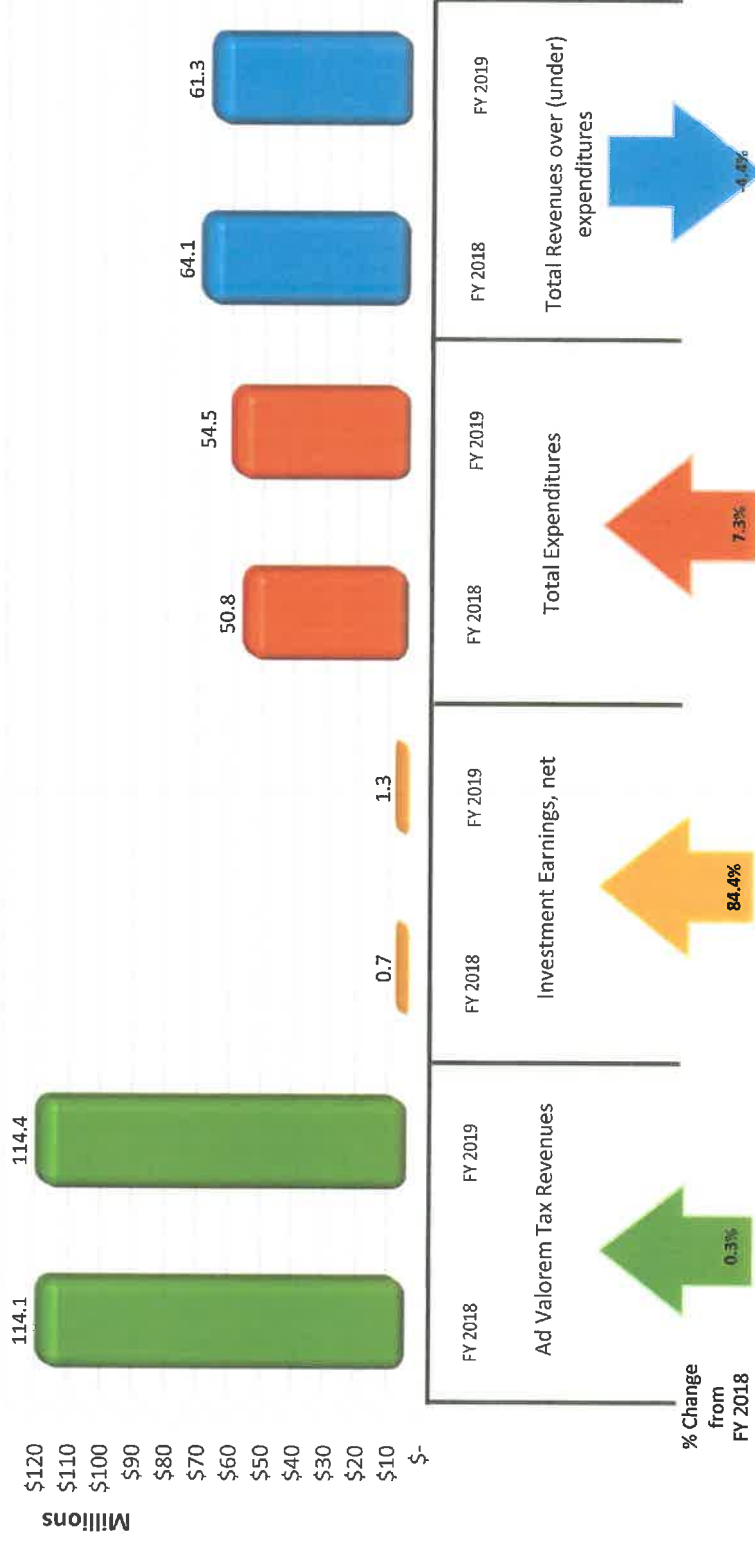
In response to the growing fund balance, The Trust:

- Adopted the rolled back millage rate of 0.4415 for the fiscal year 2019, which would maintain revenues consistent with the fiscal year 2018.
- Spend additional funds during fiscal year 2019 in program services, which included the funding for the current and expanded 5-year solicitation (Fiscal years 2019-2023) cycle by approximately \$28,500,000 annually.
- The Trust continues to devise a strategy to significantly draw down its existing fund balance during the next solicitation cycle, without compromising its ability to fund programs to a similar capacity in future funding cycles.

The Children's Trust

Comparative Fiscal Highlights

For the seven months ended April 30, 2019



The Children's Trust

Balance Sheet - General Fund

April 30, 2019

| | General Fund |
|--|-------------------------|
| Assets | |
| Current Assets | |
| Cash | \$ 14,808,175 |
| Investments: | |
| Certificates of deposit | 95,118,356 |
| Money market | 23,085,062 |
| SBA | 222,334 |
| Accounts receivable | - |
| Provider receivable | - |
| Taxes receivable | - |
| Grants receivable | - |
| Interest receivable | - |
| Due from other governmental local agencies | - |
| Prepaid insurance | 36,971 |
| Prepaid other | - |
| Total assets | \$ 133,270,898 |
| Liabilities & Fund Balances | |
| Liabilities | |
| Accounts payable | \$ 2,315,469 |
| Dues from other governmental local agencies | - |
| Accrued wages payable | - |
| Other current liabilities | - |
| Unearned revenue | 50,000 |
| Total liabilities | \$ 2,365,469 |
| Fund Balances | |
| Non-spendable prepaid items | \$ 36,971 |
| Restricted: | |
| Provider services | 130,868,458 |
| Total fund balances | \$ 130,905,429 |
| Total liabilities & fund balances | \$ 133,270,898 |

Annual Budget vs. Year to Date (YTD) Actual - General Fund

FY 2019 budget vs. FY 2019 actual (April 30)

| | FY 2019 Budget (Information Purposes Only) | FY 2019 Year to Date Actual | FY 2019 vs 2018 % Actual to Actual | FY 2019 vs 2018 % Actual to Budget |
|--|---|-----------------------------------|--|--|
| FUND BALANCE, Adopted Budget October 1, 2018 | \$ 78,605,650 | | | |
| REVENUES | | | | |
| Ad valorem tax revenues | \$ 122,613,872 | \$ 114,424,432 | ↑ 0.3% | ↓ -0.3% |
| CRA return/interlocal agreement | 1,501,461 | - | ⇒ 0.0% | ⇒ 0% |
| Investment earnings/miscellaneous | 1,274,100 | 1,329,222 | ↑ 84% | ↓ -84% |
| Total revenues | \$ 125,389,433 | \$ 115,753,654 | ↑ 1% | ↑ 13% |
| SUSTAIN AND EXPAND DIRECT SERVICES | | | | |
| Parenting | \$ 17,773,000 | \$ 6,928,563 | ↑ 31% | ↑ 4% |
| Early childhood development | 28,791,017 | 5,302,743 | ↓ -13% | ↓ -11% |
| Youth development | 59,317,832 | 17,929,095 | ↑ 20% | ↓ -2% |
| Health and wellness | 20,779,306 | 9,097,943 | ↑ 7% | ↓ -9% |
| Family and neighborhood supports | 11,688,108 | 4,727,667 | ↓ -1% | ↓ 0% |
| Total sustain and expand direct services | \$ 138,349,263 | \$ 43,986,011 | ↑ 11% | ↓ -4% |
| COMMUNITY AWARENESS AND ADVOCACY | | | | |
| Promote public policy and legislative agendas | \$ 215,300 | \$ 137,131 | ↓ -13% | ↓ -10% |
| Public awareness and program promotion | 2,969,000 | 407,230 | ↓ -49% | ↓ -13% |
| Promote citizen engagement and leadership to improve child and family conditions | 1,115,000 | 185,007 | ↑ 11% | ↑ 7% |
| Cross-funder collaboration of goals, strategies and resources | 1,735,000 | 274,498 | ↓ -20% | ↓ -17% |
| Total community awareness and advocacy | \$ 6,034,300 | \$ 1,003,866 | ↓ -32% | ↓ -8% |
| PROGRAM AND PROFESSIONAL DEVELOPMENT | | | | |
| Supports for quality program implementation | \$ 3,100,000 | \$ 624,817 | ↓ -41% | ↓ -8% |
| Information systems | 800,000 | 600,644 | ↑ 4% | ↑ 3% |
| Program evaluation and community research | 500,000 | 141,677 | ↑ 51% | ↑ 19% |
| Innovation funds | 1,400,000 | - | ↓ -100% | ↓ -19% |
| Total program and professional development | \$ 5,800,000 | \$ 1,367,138 | ↓ -29% | ↓ -5% |
| ADMINISTRATION AND NON-OPERATING EXPENDITURES | | | | |
| Management of The Children's Trust | \$ 10,388,703 | \$ 5,515,122 | ↑ 4% | ↑ 2% |
| Non-operating expenditures | 3,764,846 | 2,602,260 | ↑ 1% | ↑ 27% |
| Total administration and non-operating expenditures | \$ 14,153,549 | \$ 8,117,382 | ↑ 3% | ↑ 10% |
| Total expenditures | \$ 164,337,112 | \$ 54,474,397 | ↑ 7% | ↓ -3% |
| Total revenues over/(under) expenditures | \$ (38,947,679) | \$ 61,279,256 | | |
| Ending fund balance, reserves/net assets, adopted budget | \$ 39,657,971 | | | |

The Children's Trust

Comparative Monthly Financial Statement

FY 2019 vs. FY 2018 actual (April 30)

| | FY 2019 Year to Date Actual | FY 2018 Year to Date Actual | Dollar Variance | % Variance |
|---|-----------------------------------|-----------------------------------|-----------------------|---------------|
| REVENUES | | | | |
| Ad valorem tax revenues | \$ 114,424,432 | \$ 114,131,273 | \$ 293,159 | 0% |
| CRA return/interlocal agreement | - | - | - | 0.0% |
| Investment earnings/miscellaneous | 1,329,222 | 720,881 | 608,341 | 84% |
| Total revenues | \$ 115,753,654 | \$ 114,852,154 | \$ 901,500 | 1% |
| EXPENSES | | | | |
| Sustain and expand direct services | \$ 43,986,011 | \$ 39,518,131 | \$ 4,467,880 | 11% |
| Community awareness and advocacy/program and professional development | 2,371,004 | 3,398,225 | (1,027,221) | -30% |
| Administration and non-operating expenditures | 8,117,382 | 7,857,460 | 259,922 | 3% |
| Total expenses | \$ 54,474,397 | \$ 50,773,816 | \$ 3,700,581 | 7% |
| | | | | |
| Total revenues over/(under) expenditures | \$ 61,279,256 | \$ 64,078,338 | \$ (2,799,082) | -4% |