

The Children's Trust



Monthly Financial Statements (Unaudited)

For the six month ended March 31, 2023

Prepared by : The Children's Trust Finance Department

Approved by:

A handwritten signature in black ink, appearing to read "W. Kirtland", is written over a horizontal line.

William Kirtland, CPA, Chief Financial Officer

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March's Management Discussion & Analysis (MD&A)

2022-23 Original Budget Highlights:

- * The Children's Trust continues to emphasize the importance of program spending that provides critical services for children and families in our community.
- * The Children's Trust increased its direct service funding by \$48.9 million since its last funding cycle ending in fiscal year 2018. In alignment with the strategic plan and the Board's guidance the funds will be allocated as follows:
 - Early Childhood Development \$37.8m
 - Youth Development \$62.2m
 - Parenting \$22m
 - Health & Wellness \$20.8m
 - Family & Neighborhood Supports \$15.8m
- * The Miami-Dade Property Appraiser reported an assessed tax roll of \$380 billion, which equates to approximately:
 - Based on 0.5000 millage rate (tax increase rate), ad valorem tax revenue = \$180.4m, this represents a 11.7% tax increase.
- * Miscellaneous revenues are expected to increase from the previous fiscal year. The Trust manages its funds to primarily emphasize safety, liquidity, and return (in that order). Interest rates for 30, 60, 90-day and 1-year Certificates of Deposit significantly increased late fiscal year 2022. Early indications show a steady increase to effective interest rates during fiscal year 2023. The U.S. Federal Reserve continues to increase rates, directly effecting the increasing rates offered to The Trust in both certificates of deposit and operating accounts.

Management and Non-Operating Expenditures

- * The Children's Trust has management (G&A) expenses of 6.6% of total expenses.
- * The Trust expects an increase of non-operating expenditures. The Trust budgets funds for obligations to Community Redevelopment Areas (CRAs) for the fiscal year 2023, which include Overtown and Omni areas of the City of Miami. The Trust commits these funds on an annual basis. The amount obligated to these areas depends upon the amount of ad valorem tax revenue generated by these communities. Since the Trust adopted the millage rate of 0.5000, a tax increased rate, The Trust expects to have an increased obligation to these areas.

Additional Considerations:

Property Tax Revenues

- * With property tax bills mailed on or before November 1 of each year, and discounts ranging from 1-4% the sooner payment is received, The Trust records a significant amount of revenue during the months of November, December, January, and February. Below is a cumulative collection rate compared to the budget.

Month	FY 2023	FY 2022
October	0.0%	0.0%
November	24.6%	12.3%
December	83.0%	83.3%
January	87.0%	87.5%
February	89.9%	90.5%
March	91.7%	92.2%

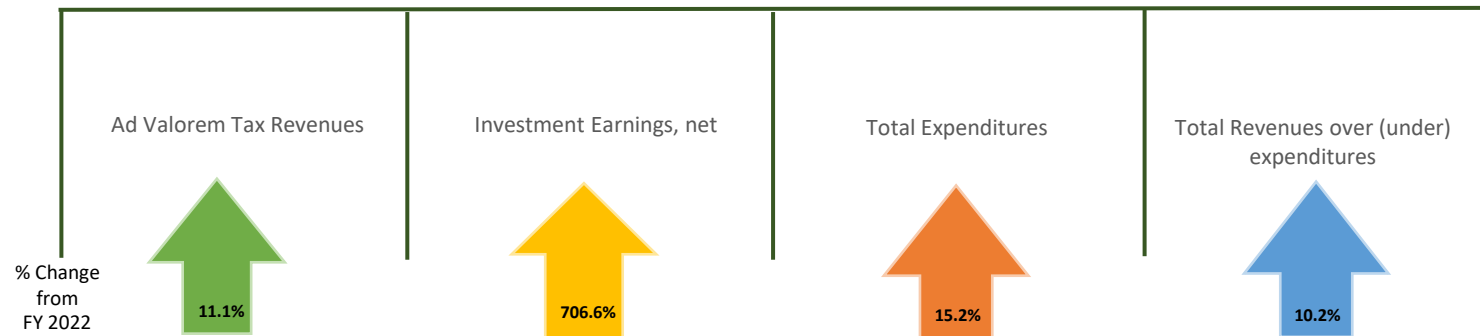
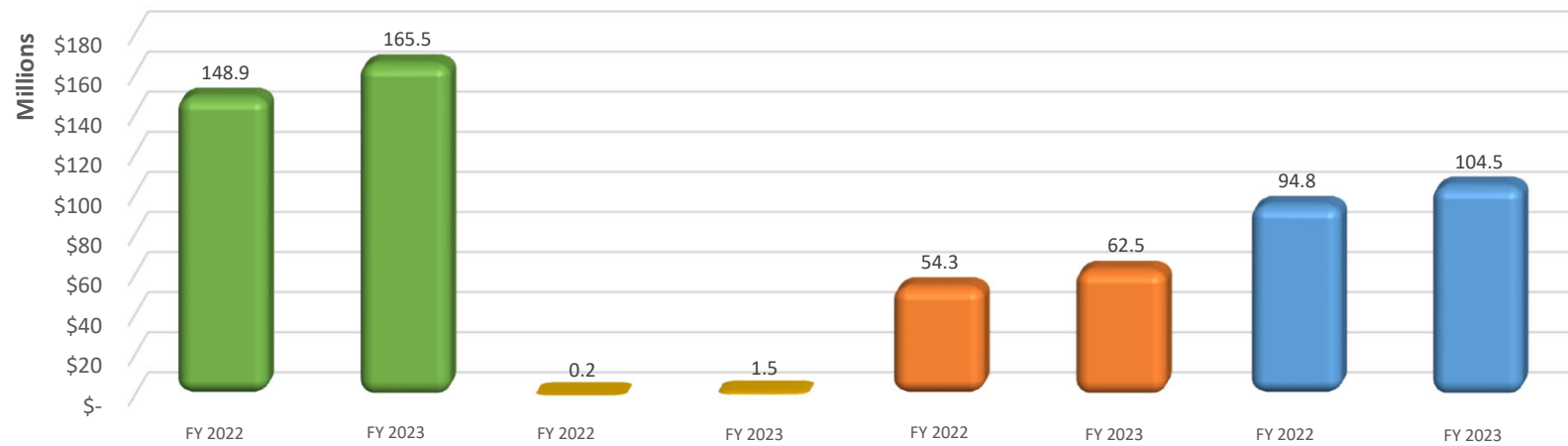
Fund Balance

- Adopted a tax increase rate of 0.5000 for the fiscal year 2023, which will increase revenues from the fiscal year 2022. Increased revenues will also increase the fund balance reserves. The Trust is preparing its reserves to support additional funding priorities as it begins a new funding cycle in the fiscal year 2024. The Trust's manages its fund balance within a tolerable deviation of an amount that represents 2 months of operational expenditures, as recommended by the Government Finance Officers Association (GFOA) best practices.

The Children's Trust

Comparative Fiscal Highlights

For the six month March 31, 2023



Balance Sheet - General Fund

March 31, 2023

Assets		General Fund
Current Assets		
Cash	\$	24,465,585
Investments:		
Certificates of deposit		120,001,019
Money market		137,754
SBA		234,505
Accounts receivable		-
Provider receivable		-
Taxes receivable		-
Grants receivable		-
Interest receivable		-
Due from other governmental local agencies		-
Prepaid insurance		61,448
Prepaid other		-
Total assets	\$	144,900,311

Liabilities & Fund Balances		
Liabilities		
Accounts payable	\$	2,217,649
Dues from other governmental local agencies		-
Accrued wages payable		-
Other current liabilities		-
Unearned revenue		-
Total liabilities	\$	2,217,649
Fund balances		
Non-spendable prepaid items	\$	61,448
Restricted:		
Provider services		142,621,214
Total fund balances	\$	142,682,662
Total liabilities & fund balances	\$	144,900,311

Annual Budget vs. Year to Date (YTD) Actual - General Fund

FY 2023 budget vs. FY 2023 actual (March 31)

	FY 2023 Amended Budget (Information Purposes Only)	FY 2023 Year to Date Actual		FY 2023 vs 2022 % Actual to Actual		FY 2023 vs 2022 % Actual to Budget
FUND BALANCE, Adopted Budget October 1, 2022	\$ 37,383,081					
REVENUES						
Ad valorem tax revenues	\$ 180,468,238	\$ 165,502,589	↑	11.1%	↓	-0.5%
CRA return/interlocal agreement	3,000,000	-	→	0.0%	→	0%
Investment earnings/miscellaneous	1,000,000	1,501,190	↑	706.6%	↑	127%
Total revenues	\$ 184,468,238	\$ 167,003,779	↑	12%	↑	59%
SUSTAIN AND EXPAND DIRECT SERVICES						
Parenting	\$ 22,409,460	\$ 7,080,861	↑	4%	↓	-2%
Early childhood development	37,841,017	13,294,264	↑	14%	↑	3%
Youth development	62,248,817	16,263,063	↑	5%	↑	1%
Health and wellness	20,831,778	8,419,154	↑	59%	↑	16%
Family and neighborhood supports	16,164,176	4,199,023	↑	25%	↓	-2%
Total sustain and expand direct services	\$ 159,495,248	\$ 49,256,365	↑	16%	↑	3%
COMMUNITY AWARENESS AND ADVOCACY						
Promote public policy and legislative agendas	\$ 215,300	\$ 128,916	↑	2%	↑	1%
Public awareness and program promotion	2,969,000	1,057,825	↑	192%	↑	23%
Promote citizen engagement and leadership to improve child and family condi	1,115,000	290,479	↑	85%	↑	12%
Cross-funder collaboration of goals, strategies and resources	1,735,000	176,163	↓	-39%	↓	-7%
Total community awareness and advocacy	\$ 6,034,300	\$ 1,653,383	↑	77%	↑	12%
PROGRAM AND PROFESSIONAL DEVELOPMENT						
Supports for quality program implementation	\$ 3,650,000	\$ 1,037,074	↑	46%	↑	6%
Information systems	1,050,000	333,273	↓	-11%	↓	-8%
Program evaluation and community research	570,000	66,020	↓	-63%	↓	-24%
Innovation funds	1,400,000	183,597	↓	-58%	↓	-22%
Total program and professional development	\$ 6,670,000	\$ 1,619,965	↓	-5%	↓	-5%
ADMINISTRATION AND NON-OPERATING EXPENDITURES						
Management of The Children's Trust	\$ 12,575,382	\$ 5,097,734	↑	7%	↓	-2%
Non-operating expenditures	6,000,000	4,885,236	↑	15%	↓	-2%
Total administration and non-operating expenditures	\$ 18,575,382	\$ 9,982,970	↑	11%	↓	-2%
				0%		
Total expenditures	\$ 190,774,930	\$ 62,512,683	↑	15%	↑	2%
Total revenues over/(under) expenditures	\$ (6,306,692)	\$ 104,491,097				
Ending fund balance, reserves/net assets, adopted budget	\$ 31,076,389					

Comparative Monthly Financial Statement

FY 2023 vs. FY 2022 actual (March 31)

	FY 2023 Year to Date Actual	FY 2022 Year to Date Actual	Dollar Variance	% Variance
REVENUES				
Ad valorem tax revenues	\$ 165,502,589	\$ 148,903,138	\$ 16,599,451	11%
CRA return/interlocal agreement	-	-	-	0.0%
Investment earnings/miscellaneous	1,501,190	186,109	1,315,081	707%
Total revenues	\$ 167,003,779	\$ 149,089,247	\$ 17,914,532	12%
EXPENSES				
Sustain and expand direct services	\$ 49,256,365	\$ 42,619,568	\$ 6,636,797	16%
Community awareness and advocacy/program and professional development	3,273,348	2,641,354	631,994	24%
Administration and non-operating expenditures	9,982,970	8,998,858	984,112	11%
Total expenses	\$ 62,512,683	\$ 54,259,780	\$ 8,252,903	15%
Total revenues over/(under) expenditures	\$ 104,491,096	\$ 94,829,467	\$ 9,661,629	10%