

# The Children's Trust




## Monthly Financial Statements (Unaudited)

**For the six month ended March 31, 2022**

Prepared by : The Children's Trust Finance Department

Approved by:

  
[William Kirtland \(May 26, 2022 13:43 EDT\)](#)

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**William Kirtland, CPA, Chief Financial Officer**

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# March's Management Discussion & Analysis (MD&A)

## 2021-22 Budget Highlights:

- \* The Children's Trust continues to emphasize the importance of program spending that provides critical services for children and families in our community.
- \* The Children's Trust increased its direct service funding by \$40.8 million since its last funding cycle ending in fiscal year 2018. In alignment with the strategic plan and the Board's guidance the funds will be allocated as follows:
  - \* Early Childhood Development \$35.8m
  - \* Youth Development \$61.2m
  - \* Parenting \$20.1m
  - \* Health & Wellness \$21.5m
  - \* Family & Neighborhood Supports \$12m
- \* The Miami-Dade Property Appraiser reported an assessed tax roll of \$340 billion, which equates to approximately:
  - \* Based on 0.5000 millage rate (tax increase rate), ad valorem tax revenue = \$161.5m, this represents a 15.5% tax increase.
- \* Miscellaneous revenues are expected to remain consistent with the previous fiscal year. The Trust manages its funds to primarily emphasize safety, liquidity, and return (in that order). Interest rates for 30, 60, 90-day and 1-year Certificates of Deposit significantly decreased since the fiscal year 2020. In the spring of 2020, the COVID-19 pandemic took full effect on worldwide economies, initiating a rapid decline in interest rates. The Trust is also reducing its fund balances reserves, therefore less funds will be available to earn interest revenue.

## Management and Non-Operating Expenditures

- \* The Children's Trust has reduced the management (G&A) expenses to 6.22% of its total expenses, an all-time low.
- \* The Trust expects an increase to non-operating expenditures. The Trust budgets funds for obligations to Community Redevelopment Areas (CRAs) for the fiscal year 2022, which include Overtown and Omni areas of the City of Miami. The Trust commits these funds on an annual basis. The amount obligated to these areas depends upon the amount of ad valorem tax revenue generated by these communities. Since the Trust adopted the millage rate of 0.5000, a tax increased rate, The Trust expects to have an increased obligation to these areas.

## Additional Considerations:

### Property Tax Revenues

- \* With property tax bills mailed on or before November 1 of each year, and discounts ranging from 1-4% the sooner payment is received, The Trust records a significant amount of revenue during the months of November, December, January, and February. Below is a cumulative collection rate compared to the budget.

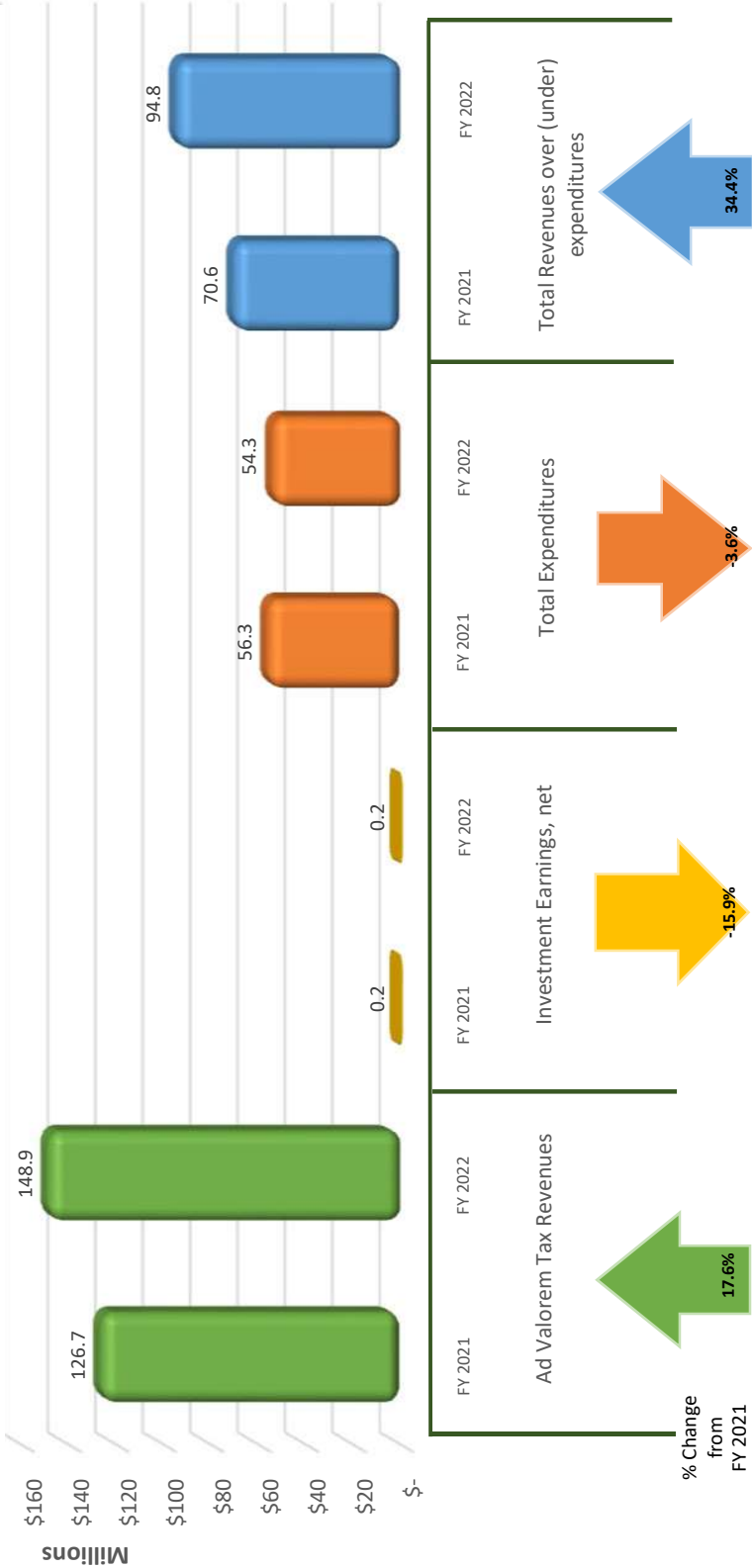
Month	FY 2022	FY 2021
October	0.0%	0.0%
November	12.3%	18.0%
December	83.3%	80.6%
January	87.5%	85.1%
February	90.5%	88.3%
March	92.2%	90.6%

### *Fund Balance*

- Adopted a tax increase rate of 0.5000 for the fiscal year 2022, which will increase revenues from the fiscal year 2021. Increased revenues will steady the use of fund balance reserves. The Trust will implement a strategy of balanced revenues and expenses to maintain the fund balance at its current level, which represents equal to 2 months of operational expenditures, as recommended by the Government Finance Officers Association (GFOA) best practices.

The Children's Trust  
Comparative Fiscal Highlights

For the six month ended March 31, 2022



**Balance Sheet - General Fund**

March 31, 2022

<b>Assets</b>		<b>General Fund</b>
Current Assets		
Cash	\$	100,472,412
Investments:		
Certificates of deposit		30,001,019
Money market		47,475
SBA		227,831
Accounts receivable		-
Provider receivable		-
Taxes receivable		-
Grants receivable		-
Interest receivable		-
Due from other governmental local agencies		-
Prepaid insurance		46,359
Prepaid other		1,540
<b>Total assets</b>	<b>\$</b>	<b>130,796,636</b>
<b>Liabilities &amp; Fund Balances</b>		
<b>Liabilities</b>		
Accounts payable	\$	582,707
Dues from other governmental local agencies		-
Accrued wages payable		-
Other current liabilities		-
Unearned revenue		-
<b>Total liabilities</b>	<b>\$</b>	<b>582,707</b>
<b>Fund balances</b>		
Non-spendable prepaid items	\$	47,899
Restricted:		
Provider services		130,166,030
<b>Total fund balances</b>	<b>\$</b>	<b>130,213,929</b>
<b>Total liabilities &amp; fund balances</b>	<b>\$</b>	<b>130,796,636</b>

**Annual Budget vs. Year to Date (YTD) Actual - General Fund**

FY 2022 budget vs. FY 2022 actual (March 31)

	FY 2022 Adopted Budget (Information Purposes Only)	FY 2022 Year to Date Actual		FY 2022 vs 2021 % Actual to Actual		FY 2022 vs 2021 % Actual to Budget
<b>FUND BALANCE, Adopted Budget October 1, 2020</b>	\$ 31,795,916					
<b>REVENUES</b>						
Ad valorem tax revenues	\$ 161,528,706	\$ 148,903,138	↑	17.6%	↑	1.6%
CRA return/interlocal agreement	2,000,000	-	→	0.0%	→	0%
Investment earnings/miscellaneous	800,000	186,109	↓	-15.9%	↓	-8%
<b>Total revenues</b>	<b>\$ 164,328,706</b>	<b>\$ 149,089,247</b>	↑	<b>18%</b>	↓	<b>-66%</b>
<b>SUSTAIN AND EXPAND DIRECT SERVICES</b>						
Parenting	\$ 20,123,000	\$ 6,830,548	↑	1%	↓	-2%
Early childhood development	35,841,017	11,658,398	↑	7%	↑	0%
Youth development	61,178,817	15,500,956	↑	5%	↑	1%
Health and wellness	21,479,306	5,280,713	↓	-32%	↓	-12%
Family and neighborhood supports	11,988,108	3,348,953	↓	-14%	↓	-5%
<b>Total sustain and expand direct services</b>	<b>\$ 150,610,248</b>	<b>\$ 42,619,568</b>	↓	<b>-3%</b>	↓	<b>-2%</b>
<b>COMMUNITY AWARENESS AND ADVOCACY</b>						
Promote public policy and legislative agendas	\$ 215,300	\$ 126,932	↑	1%	↑	0%
Public awareness and program promotion	2,969,000	362,603	↓	-60%	↓	-18%
Promote citizen engagement and leadership to improve child and family condition	1,115,000	156,734	↑	142%	↑	8%
Cross-funder collaboration of goals, strategies and resources	1,735,000	290,367	↓	-28%	↓	-7%
<b>Total community awareness and advocacy</b>	<b>\$ 6,034,300</b>	<b>\$ 936,636</b>	↓	<b>-38%</b>	↓	<b>-9%</b>
<b>PROGRAM AND PROFESSIONAL DEVELOPMENT</b>						
Supports for quality program implementation	\$ 3,100,000	\$ 708,550	↓	-27%	↓	-9%
Information systems	950,000	374,786	↓	-9%	↓	-4%
Program evaluation and community research	500,000	179,470	↑	154%	↑	22%
Innovation funds	1,250,000	441,912	↑	387%	↑	28%
<b>Total program and professional development</b>	<b>\$ 5,800,000</b>	<b>\$ 1,704,718</b>	↑	<b>10%</b>	↑	<b>3%</b>
<b>ADMINISTRATION AND NON-OPERATING EXPENDITURES</b>						
Management of The Children's Trust	\$ 11,118,889	\$ 4,742,327	↑	0%	↓	-1%
Non-operating expenditures	5,100,000	4,256,531	↓	-7%	↓	-16%
<b>Total administration and non-operating expenditures</b>	<b>\$ 16,218,889</b>	<b>\$ 8,998,858</b>	↓	<b>-3%</b>	↓	<b>-5%</b>
				0%		
<b>Total expenditures</b>	<b>\$ 178,663,437</b>	<b>\$ 54,259,780</b>	↓	<b>-4%</b>	↓	<b>-2%</b>
<b>Total revenues over/(under) expenditures</b>	<b>\$ (14,334,731)</b>	<b>\$ 94,829,467</b>				
<b>Ending fund balance, reserves/net assets, adopted budget</b>	<b>\$ 17,461,185</b>					

**Comparative Monthly Financial Statement**

FY 2022 vs. FY 2021 actual (March 31)

	FY 2022 Year to Date Actual	FY 2021 Year to Date Actual	Dollar Variance	% Variance
<b>REVENUES</b>				
Ad valorem tax revenues	\$ 148,903,138	\$ 126,654,881	\$ 22,248,257	18%
CRA return/interlocal agreement	-	-	-	0.0%
Investment earnings/miscellaneous	186,109	221,211	(35,102)	-16%
<b>Total revenues</b>	<b>\$ 149,089,247</b>	<b>\$ 126,876,092</b>	<b>\$ 22,213,155</b>	<b>18%</b>
<b>EXPENSES</b>				
Sustain and expand direct services	\$ 42,619,568	\$ 43,959,944	\$ (1,340,375)	-3%
Community awareness and advocacy/program and professional development	2,641,354	3,052,866	(411,513)	-13%
Administration and non-operating expenditures	8,998,858	9,292,899	(294,041)	-3%
<b>Total expenses</b>	<b>\$ 54,259,780</b>	<b>\$ 56,305,709</b>	<b>\$ (2,045,929)</b>	<b>-4%</b>
<b>Total revenues over/(under) expenditures</b>	<b>\$ 94,829,467</b>	<b>\$ 70,570,383</b>	<b>\$ 24,259,084</b>	<b>34%</b>