

Monthly Financial Statements (Unaudited)

For the five month ended February 28, 2022

Prepared by :

The Children's Trust Finance Department

Approved by:

William Kirtland (May 3, 2022 16:08 EDT)

William Kirtland, CPA, Chief Financial Officer

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February's Management Discussion & Analysis (MD&A)

2021-22 Budget Highlights:

- * The Children's Trust continues to emphasize the importance of program spending that provides critical services for children and families in our community.
- * The Children's Trust increased its direct service funding by \$40.8 million since its last funding cycle ending in fiscal year 2018. In alignment with the strategic plan and the Board's guidance the funds will be allocated as follows:
 - Early Childhood Development \$35.8m
 - Youth Development \$61.2m
 - * Parenting \$20.1m
 - * Health & Wellness \$21.5m
 - Family & Neighborhood Supports \$12m
- * The Miami-Dade Property Appraiser reported an assessed tax roll of \$340 billion, which equates to approximately:
 - Based on 0.5000 millage rate (tax increase rate), ad valorem tax revenue = \$161.5m, this represents a 15.5% tax increase.
- * Miscellaneous revenues are expected to remain consistent with the previous fiscal year. The Trust manages its funds to primarily emphasize safety, liquidity, and return (in that order). Interest rates for 30, 60, 90-day and 1-year Certificates of Deposit significantly decreased since the fiscal year 2020. In the spring of 2020, the COVID-19 pandemic took full effect on worldwide economies, initiating a rapid decline in interest rates. The Trust is also reducing its fund balances reserves, therefore less funds will be available to earn interest revenue.

Management and Non-Operating Expenditures

- * The Children's Trust has reduced the management (G&A) expenses to 6.22% of its total expenses, an all-time low.
- * The Trust expects an increase to non-operating expenditures. The Trust budgets funds for obligations to Community Redevelopment Areas (CRAs) for the fiscal year 2022, which include Overtown and Omni areas of the City of Miami. The Trust commits these funds on an annual basis. The amount obligated to these areas depends upon the amount of ad valorem tax revenue generated by these communities. Since the Trust adopted the millage rate of 0.5000, a tax increased rate, The Trust expects to have an increased obligation to these areas.

Additional Considerations:

Property Tax Revenues

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* With property tax bills mailed on or before November 1 of each year, and discounts ranging from 1-4% the sooner payment is received, The Trust records a significant amount of revenue during the months of November, December, January, and February. Below is a cumulative collection rate compared to the budget.

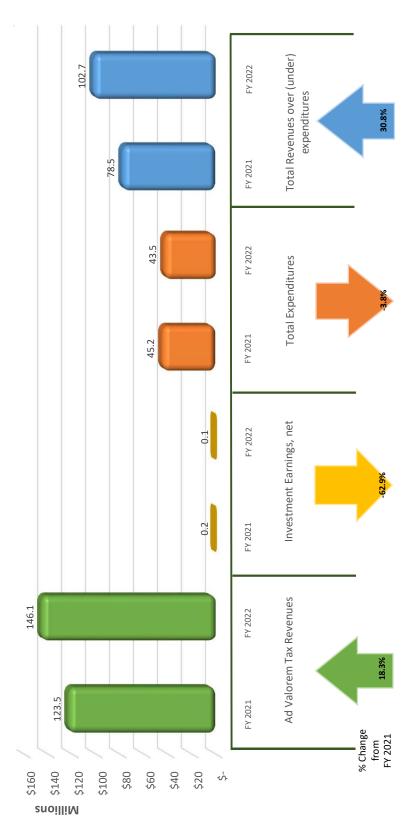
Month	FY 2022	FY 2021
October	0.0%	0.0%
November	12.3%	18.0%
December	83.3%	80.6%
January	87.5%	85.1%
February	90.5%	88.3%

Fund Balance

• Adopted a tax increase rate of 0.5000 for the fiscal year 2022, which will increase revenues from the fiscal year 2021. Increased revenues will steady the use of fund balance reserves. The Trust will implement a strategy of balanced revenues and expenses to maintain the fund balance at its current level, which represents equal to 2 months of operational expenditures, as recommended by the Government Finance Officers Association (GFOA) best practices.

Comparative Fiscal Highlights

For the five month ended February 28, 2022



The Children's Trust Balance Sheet - General Fund February 28, 2022

Assets	Ge	eneral Fund
Current Assets		
Cash	\$	110,862,812
Investments:		
Certificates of deposit		30,001,414
Money market		123,048
SBA		227,774
Accounts receivable		-
Provider receivable		-
Taxes receivable		-
Grants receivable		-
Interest receivable		-
Due from other governmental local agencies		-
Prepaid insurance		54,022
Prepaid other		1,540
Total assets	\$	141,270,610

Liabilities & Fund Balances		
Liabilities		
Accounts payable	\$	3,194,451
Dues from other governmental local agencies		-
Accrued wages payable		-
Other current liabilities		-
Unearned revenue		-
Total liabilities	\$	3,194,451
Total liabilities Fund balances	\$	3,194,451
	\$ \$	3,194,451 55,562
Fund balances		
Fund balances Non-spendable prepaid items		
Fund balances Non-spendable prepaid items Restricted:		55,562
Fund balances Non-spendable prepaid items Restricted:		55,562

Annual Budget vs. Year to Date (YTD) Actual - General Fund

FY 2022 budget vs. FY 2022 actual (February 28)

		FY 2022 Adopted Budget (Information Purposes Only)		FY 2022 Year to Date Actual		2022 vs 2021 % tual to Actual	FY 2022 vs 2021 % Actual to Budget	
FUND BALANCE, Adopted Budget October 1, 2020	\$	31,795,916						
REVENUES								
Ad valorem tax revenues	\$	161,528,706	\$	146,142,867	1	18.3%	1	2.1%
CRA return/interlocal agreement		2,000,000		-	->	0.0%	->	0%
Investment earnings/miscellaneous		800,000		69,721	4	-62.9%	₩	-18%
Total revenues	\$	164,328,706	\$	146,212,588	1	18%	•	-78%
SUSTAIN AND EXPAND DIRECT SERVICES								
Parenting	\$	20,123,000	\$	5,215,190	4	-4%	J.	-3%
Early childhood development	Ψ	35,841,017	Ψ	9,235,674		8%	1	1%
Youth development		61,178,817		11,722,590	1	2%		0%
Health and wellness		21,479,306		4,399,615		-37%	Ĵ.	-13%
Family and neighborhood supports		11,988,108		2,600,812	J	-11%	Ĵ.	-3%
Total sustain and expand direct services	s	150,610,248	\$	33,173,881	J.	-11%	J	-3% - 2%
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COMMUNITY AWARENESS AND ADVOCACY								
Promote public policy and legislative agendas	\$	215,300	\$	125,099	1	0%	1	0%
Public awareness and program promotion		2,969,000		264,462	4	-52%	₩	-10%
Promote citizen engagement and leadership to improve child and family condition	r	1,115,000		88,437	1	72%	1	3%
Cross-funder collaboration of goals, strategies and resources		1,735,000		260,345	4	-29%	4	-6%
Total community awareness and advocacy	\$	6,034,300	\$	738,343	₩	-32%	¥	-6%
PROGRAM AND PROFESSIONAL DEVELOPMENT								
Supports for quality program implementation	\$	3,100,000	\$	582,075	4	-27%	4	-7%
Information systems		950,000		322,001	4	-15%	4	-6%
Program evaluation and community research		500,000		92,355	T	133%	1	11%
Innovation funds		1,250,000		380,186		855%	Ŷ	27%
Total program and professional development	\$	5,800,000	\$	1,376,617	Ŷ	10%	1	2%
ADMINISTRATION AND NON-OPERATING EXPENDITURES								
Management of The Children's Trust	\$	11,118,889	\$	4,003,075		1%	4	-1%
Non-operating expenditures	٣	5,100,000	¥	4,228,974		17%	1	5%
Total administration and non-operating expenditures	\$	16,218,889	\$	8,232,049	1	9%	1	2%
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Total expenditures	\$	178,663,437	\$	43,520,890	4	- 4 %	4	-2%
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Total revenues over/(under) expenditures	\$	(14,334,731)	\$	102,691,698				

Comparative Monthly Financial Statement

FY 2022 vs. FY 2021 actual (February 28)

	FY 2022 Year to Date Actual		FY 2021 Year to Date Actual		Dollar Variance	% Variance
REVENUES						
Ad valorem tax revenues	\$	146,142,867	\$ T	123,529,118	\$ 22,613,748	18%
CRA return/interlocal agreement		-		-	-	0.0%
Investment earnings/miscellaneous		69,721		188,168	(118,447)	-63%
Total revenues	\$	146,212,588	\$ 1	23,717,286	\$ 22,495,301	18%
EXPENSES						
Sustain and expand direct services	\$	33,173,881	\$	35,329,080	\$ (2,155,199)	-6%
Community awareness and advocacy/program and professional development		2,114,960		2,344,345	(229,385)	-10%
Administration and non-operating expenditures		8,232,049		7,550,868	681,181	9%
Total expenses	\$	43,520,890	\$	45,224,293	\$ (1,703,403)	-4%

Total revenues over/(under) expenditures	\$ 102,691,698 \$ 78,492,993 \$ 24,198,704	31%
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