

The Children's Trust



Monthly Financial Statements (Unaudited)

For the fiscal year ended September 30, 2022

Prepared by : The Children's Trust Finance Department

Approved by:

A handwritten signature in black ink, appearing to read "W. Kirtland", is written over a horizontal line.

William Kirtland, CPA, Chief Financial Officer

TABLE OF CONTENTS

Management Discussion & Analysis (MD&A).....	1-2
Comparative Fiscal Highlights	3
Balance Sheet - General Fund.....	4
Annual Budget vs. Year-to-Date Actual - General Fund.....	5
Comparative Monthly Financial Statement.....	6
Champions for Children Profit and Loss Statement	7

September's Management Discussion & Analysis (MD&A)

2021-22 Budget Highlights:

- * The Children's Trust continues to emphasize the importance of program spending that provides critical services for children and families in our community.
- * The Children's Trust increased its direct service funding by \$40.8 million since its last funding cycle ending in fiscal year 2018. In alignment with the strategic plan and the Board's guidance the funds will be allocated as follows:
 - Early Childhood Development \$35.8m
 - Youth Development \$61.2m
 - Parenting \$20.1m
 - Health & Wellness \$21.5m
 - Family & Neighborhood Supports \$12m
- * The Miami-Dade Property Appraiser reported an assessed tax roll of \$340 billion, which equates to approximately:
 - Based on 0.5000 millage rate (tax increase rate), ad valorem tax revenue = \$161.5m, this represents a 15.5% tax increase.
- * Miscellaneous revenues are expected to remain consistent with the previous fiscal year. The Trust manages its funds to primarily emphasize safety, liquidity, and return (in that order). Interest rates for 30, 60, 90-day and 1-year Certificates of Deposit significantly decreased since the fiscal year 2020. In the spring of 2020, the COVID-19 pandemic took full effect on worldwide economies, initiating a rapid decline in interest rates. The Trust is also reducing its fund balances reserves, therefore less funds will be available to earn interest revenue.

Management and Non-Operating Expenditures

- * The Children's Trust has reduced the management (G&A) expenses to 6.22% of its total expenses, an all-time low.
- * The Trust expects an increase to non-operating expenditures. The Trust budgets funds for obligations to Community Redevelopment Areas (CRAs) for the fiscal year 2022, which include Overtown and Omni areas of the City of Miami. The Trust commits these funds on an annual basis. The amount obligated to these areas depends upon the amount of ad valorem tax revenue generated by these communities. Since the Trust adopted the millage rate of 0.5000, a tax increased rate, The Trust expects to have an increased obligation to these areas.

Additional Considerations:

Property Tax Revenues

- * With property tax bills mailed on or before November 1 of each year, and discounts ranging from 1-4% the sooner payment is received, The Trust records a significant amount of revenue during the months of November, December, January, and February. Below is a cumulative collection rate compared to the budget.

Month	FY 2022	FY 2021
October	0.0%	0.0%
November	12.3%	18.0%
December	83.3%	80.6%
January	87.5%	85.1%
February	90.5%	88.3%
March	92.2%	90.6%
April	96.0%	90.6%
May	97.0%	95.5%
June	98.1%	97.2%
July	100.3%	99.8%
August	100.4%	99.9%
September	100.7%	100.2%

Fund Balance

- Adopted a tax increase rate of 0.5000 for the fiscal year 2022, which will increase revenues from the fiscal year 2021. Increased revenues will lessen the use of fund balance reserves. The Trust will implement a strategy of balanced revenues and expenses to maintain the fund balance at its current level, which represents equal to 2 months of operational expenditures, as recommended by the Government Finance Officers Association (GFOA) best practices.

Fiscal Year End Budget Performance:

- The Trust budget forecast for ending fund balance of \$37,383,083. The actual ending fund balance was \$38,191,565. Variance of \$808,482 or 2.16%.
- The Trust budget forecast for total revenues was \$164,328,706. The actual revenues totaled \$166,193,724. Variance of \$1,865,018 or 1.13%.
- The Trust budget forecast for total expenditures was \$162,330,087. The actual expenditures totaled \$163,386,621. Variance of \$1,056,534 or 0.65%.

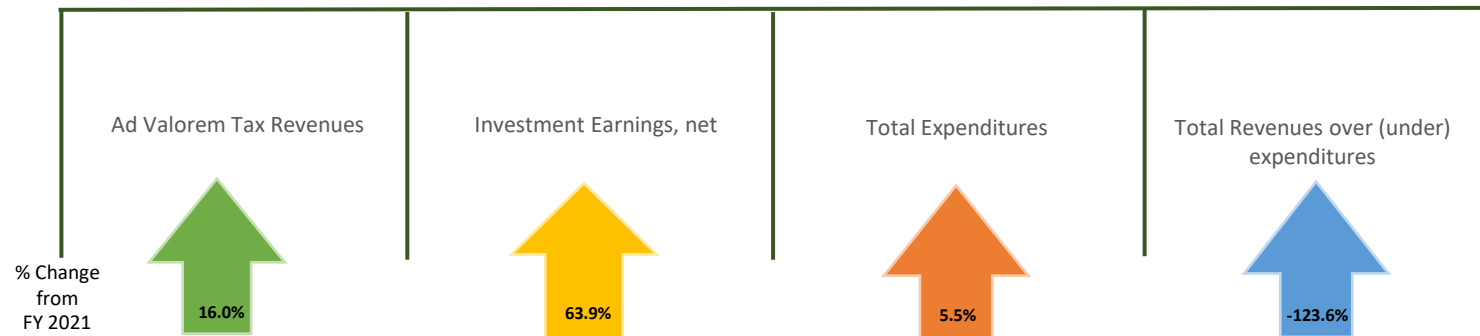
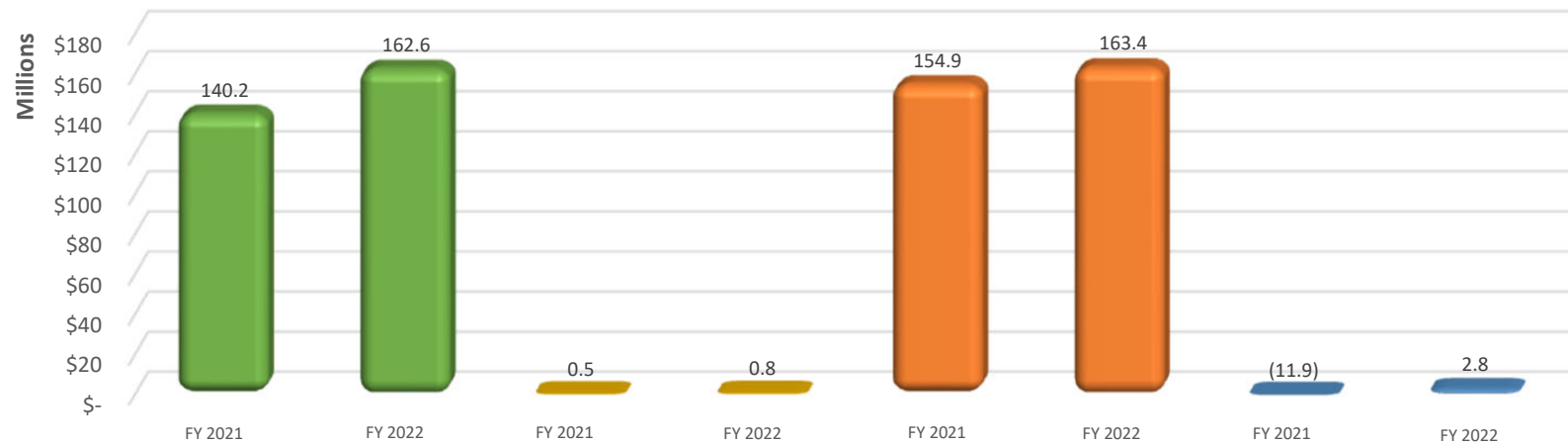
Supplementary Information:

- As stated in Resolution 2022-21, The Trust will report the financial performance of the Champions for Children event, hosted on May 24, 2022. As seen on page 7, sponsorships and ticket sales exceeded the expenses of the event by \$63,532. This amount will roll forward in consideration for the fundraising needs of the Champions for Children event hosted during the fiscal year 2023.

The Children's Trust

Comparative Fiscal Highlights

For the fiscal year ended September 30, 2022



The Children's Trust
Balance Sheet - General Fund
September 30, 2022

Assets		General Fund
Current Assets		
Cash	\$	35,048,413
Investments:		
Certificates of deposit		30,000,986
Money market		92,951
SBA		229,595
Accounts receivable		-
Provider receivable		-
Taxes receivable		402,135
Grants receivable		-
Interest receivable		-
Due from other governmental local agencies		-
Prepaid insurance		1,571
Prepaid other		36,333
Total assets	\$	65,811,984

Liabilities & Fund Balances		
Liabilities		
Accounts payable	\$	27,245,053
Dues from other governmental local agencies		90,724
Accrued wages payable		280,923
Other current liabilities		3,719
Unearned revenue		-
Total liabilities	\$	27,620,419
Fund balances		
Non-spendable prepaid items	\$	37,904
Restricted:		
Provider services		38,153,661
Total fund balances	\$	38,191,565
Total liabilities & fund balances	\$	65,811,984

Annual Budget vs. Year to Date (YTD) Actual - General Fund

FY 2022 budget vs. FY 2022 actual (September 30)

	FY 2022 Amended Budget (Information Purposes Only)	FY 2022 Year to Date Actual		FY 2022 vs 2021 % Actual to Actual		FY 2022 vs 2021 % Actual to Budget
FUND BALANCE, Adopted Budget October 1, 2021	\$ 31,795,916					
REVENUES						
Ad valorem tax revenues	\$ 161,528,706	\$ 162,597,700	↑	16.0%	↑	0.4%
CRA return/interlocal agreement	2,000,000	2,768,036	↑	16.8%	↑	20%
Investment earnings/miscellaneous	800,000	827,988	↑	63.9%	↑	31%
Total revenues	\$ 164,328,706	\$ 166,193,724	↑	16%	↑	3%
SUSTAIN AND EXPAND DIRECT SERVICES						
Parenting	\$ 20,123,000	\$ 18,564,205	↑	4%	↑	2%
Early childhood development	35,841,017	35,917,895	↑	18%	↑	10%
Youth development	61,178,817	55,295,238	↑	5%	↑	2%
Health and wellness	21,479,306	18,047,325	↑	2%	↑	0%
Family and neighborhood supports	11,988,108	10,813,911	↓	-5%	↓	-4%
Total sustain and expand direct services	\$ 150,610,248	\$ 138,638,574	↑	7%	↑	3%
COMMUNITY AWARENESS AND ADVOCACY						
Promote public policy and legislative agendas	\$ 215,300	\$ 136,057	↑	1%	↑	1%
Public awareness and program promotion	2,969,000	2,844,387	↑	5%	↑	4%
Promote citizen engagement and leadership to improve child and family condi	1,115,000	1,008,952	↓	-4%	↓	-4%
Cross-funder collaboration of goals, strategies and resources	1,735,000	1,035,755	↓	-22%	↓	-17%
Total community awareness and advocacy	\$ 6,034,300	\$ 5,025,152	↓	-4%	↓	-4%
PROGRAM AND PROFESSIONAL DEVELOPMENT						
Supports for quality program implementation	\$ 3,100,000	\$ 2,120,250	↓	-17%	↓	-14%
Information systems	950,000	712,505	↓	-11%	↓	-10%
Program evaluation and community research	500,000	395,266	↑	49%	↑	26%
Innovation funds	1,250,000	640,492	↓	-26%	↓	-18%
Total program and professional development	\$ 5,800,000	\$ 3,868,513	↓	-14%	↓	-11%
ADMINISTRATION AND NON-OPERATING EXPENDITURES						
Management of The Children's Trust	\$ 11,245,507	\$ 10,203,123	↑	1%	↓	-4%
Non-operating expenditures	5,100,000	5,651,259	↑	13%	↑	2%
Total administration and non-operating expenditures	\$ 16,345,507	\$ 15,854,382	↑	5%	↓	-2%
				0%		
Total expenditures	\$ 178,790,055	\$ 163,386,621	↑	5%	↑	2%
Total revenues over/(under) expenditures	\$ (14,461,349)	\$ 2,807,104				
Ending fund balance, reserves/net assets, adopted budget	\$ 17,334,567					

Comparative Monthly Financial Statement

FY 2022 vs. FY 2021 actual (September 30)

	FY 2022 Year to Date Actual	FY 2021 Year to Date Actual	Dollar Variance	% Variance
REVENUES				
Ad valorem tax revenues	\$ 162,597,700	\$ 140,156,043	\$ 22,441,657	16%
CRA return/interlocal agreement	2,768,036	2,369,104	398,932	17%
Investment earnings/miscellaneous	827,988	505,227	322,761	64%
Total revenues	\$ 166,193,724	\$ 143,030,374	\$ 23,163,350	16%
EXPENSES				
Sustain and expand direct services	\$ 138,638,574	\$ 130,025,258	\$ 8,613,316	7%
Community awareness and advocacy/program and professional development	8,893,665	9,744,576	(850,910)	-9%
Administration and non-operating expenditures	15,854,382	15,161,036	693,346	5%
Total expenses	\$ 163,386,621	\$ 154,930,870	\$ 8,455,751	5%
Total revenues over/(under) expenditures	\$ 2,807,103	\$ (11,900,496)	\$ 14,707,599	-124%

Champions for Children Profit and Loss Statement

	FY 2022 Year to Date Actual
REVENUES	
Sponsorships	\$ 158,780
Tickets	15,863
Miscellaneous	-
Total revenues	\$ 174,642
EXPENDITURES	
Events - Champion for Children	\$ 111,111
Total expenditures	\$ 111,111
Total revenues over/(under) expenditures	\$ 63,532