## The Children's Trust



# Monthly Financial Statements (Unaudited)

For the one month ended October 31, 2021

Prepared by: The Children's Trust Finance Department

Approved by: William Kirtland (Feb 25, 2022 10:11 EST)

William Kirtland, CPA, Chief Financial Officer

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## October's Management Discussion & Analysis (MD&A)

### 2021-22 Budget Highlights:

- \* The Children's Trust continues to emphasize the importance of program spending that provides critical services for children and families in our community.
- \* The Children's Trust increased its direct service funding by \$40.8 million since its last funding cycle ending in fiscal year 2018. In alignment with the strategic plan and the Board's guidance the funds will be allocated as follows:
  - \* Early Childhood Development \$35.8m
  - \* Youth Development \$61.2m
  - \* Parenting \$20.1m
  - Health & Wellness \$21.5m
  - \* Family & Neighborhood Supports \$12m
- \* The Miami-Dade Property Appraiser reported an assessed tax roll of \$340 billion, which equates to approximately:
  - \* Based on 0.5000 millage rate (tax increase rate), ad valorem tax revenue = \$161.5m, this represents a 15.5% tax increase.
- \* Miscellaneous revenues are expected to remain consistent with the previous fiscal year. The Trust manages its funds to primarily emphasize safety, liquidity, and return (in that order). Interest rates for 30, 60, 90-day and 1-year Certificates of Deposit significantly decreased since the fiscal year 2020. In the spring of 2020, the COVID-19 pandemic took full effect on worldwide economies, initiating a rapid decline in interest rates. The Trust is also reducing its fund balances reserves, therefore less funds will be available to earn interest revenue.

#### Management and Non-Operating Expenditures

- \* The Children's Trust has reduced the management (G&A) expenses to 6.22% of its total expenses, an all-time low.
- \* The Trust expects an increase to non-operating expenditures. The Trust budgets funds for obligations to Community Redevelopment Areas (CRAs) for the fiscal year 2022, which include Overtown and Omni areas of the City of Miami. The Trust commits these funds on an annual basis. The amount obligated to these areas depends upon the amount of ad valorem tax revenue generated by these communities. Since the Trust adopted the millage rate of 0.5000, a tax increase rate, The Trust expects to have an increased obligation to these areas.

#### **Additional Considerations:**

#### Property Tax Revenues

\* With property tax bills mailed on or before November 1 of each year, and discounts ranging from 1-4% the sooner payment is received, The Trust records a significant amount of revenue during the months of November, December, January, and February. Below is a cumulative collection rate compared to the budget.

Month	FY 2022	FY 2021
October	0.0%	0.0%

#### Fund Balance

Adopted a tax increase rate of 0.5000 for the fiscal year 2022, which will increase revenues from
the fiscal year 2021. Increased revenues will steady the use of fund balance reserves. The Trust
will implement a strategy of balanced revenues and expenses to maintain the fund balance at

its current level, which represents equal to 2 months of operational expenditures, as recommended by the Government Finance Officers Association (GFOA) best practices.

#### Balance Sheet - General Fund

October 31, 2021

Assets	Ge	neral Fund		
Current Assets				
Cash	\$	13,079,903		
Investments:				
Certificates of deposit		30,001,512		
Money market		501,453		
SBA		227,675		
Accounts receivable		8,085		
Provider receivable		-		
Taxes receivable		-		
Grants receivable		-		
Interest receivable		-		
Due from other governmental local agencies		-		
Prepaid insurance		1,718		
Prepaid other		1,540		
Total assets	\$	43,821,886		
Liabilities & Fund Balances				
Liabilities	<b>.</b>	0.700 (0.4		
Liabilities  Accounts payable	\$	9,780,686		
Accounts payable  Dues from other governmental local agencies	\$	9,780,686 -		
Accounts payable  Dues from other governmental local agencies  Accrued wages payable	\$	9,780,686 - -		
Accounts payable  Dues from other governmental local agencies  Accrued wages payable  Other current liabilities	\$	9,780,686 - - -		
Accounts payable  Dues from other governmental local agencies  Accrued wages payable	\$	9,780,686 - - - -		
Accounts payable  Dues from other governmental local agencies  Accrued wages payable  Other current liabilities	\$	-		
Accounts payable Dues from other governmental local agencies Accrued wages payable Other current liabilities Unearned revenue		-		
Accounts payable Dues from other governmental local agencies Accrued wages payable Other current liabilities Unearned revenue		9,780,686 - - - - - 9,780,686		
Accounts payable Dues from other governmental local agencies Accrued wages payable Other current liabilities Unearned revenue  Total liabilities Fund balances	\$	9,780,686		
Accounts payable Dues from other governmental local agencies Accrued wages payable Other current liabilities Unearned revenue  Total liabilities Fund balances Non-spendable prepaid items	\$	9,780,686 3,258		
Accounts payable Dues from other governmental local agencies Accrued wages payable Other current liabilities Unearned revenue  Total liabilities Fund balances Non-spendable prepaid items Restricted:	\$	9,780,686		

#### Annual Budget vs. Year to Date (YTD) Actual - General Fund

FY 2022 budget vs. FY 2022 actual (October 31)

		FY 2022 opted Budget Information irposes Only)	Y	FY 2022 ear to Date Actual		2022 vs 2021 % ctual to Actual		
FUND BALANCE, Adopted Budget October 1, 2020		31,795,916						
REVENUES								
Ad valorem tax revenues	\$	161,528,706	\$	-	=>	0.0%	->	0.0%
CRA return/interlocal agreement		2,000,000		-	=	0.0%	->	0%
Investment earnings/miscellaneous		800,000		11,306	•	-67.4%	•	-4%
Total revenues	\$	164,328,706	\$	11,306	•	-67%	<b>^</b>	1%
SUSTAIN AND EXPAND DIRECT SERVICES								
Parenting	\$	20,123,000	\$	(2,490)	•	-159%	•	0%
Early childhood development		35,841,017	·	706,702	J	-14%	•	0%
Youth development		61,178,817		21,195	<b>⇒</b>	0%	1	0%
Health and wellness		21,479,306		-	->	0%	<b>→</b>	0%
Family and neighborhood supports		11,988,108		=	-	0%	->	0%
Total sustain and expand direct services	\$	150,610,248	\$	725,407	•	-12%	•	0%
COMMUNITY AWARENESS AND ADVOCACY								
Promote public policy and legislative agendas	\$	215,300	\$	-	-	0%		0%
Public awareness and program promotion		2,969,000		-	-	-100%	4	0%
Promote citizen engagement and leadership to improve child and family conditio	r	1,115,000		-	=	0%		0%
Cross-funder collaboration of goals, strategies and resources		1,735,000		=	=>	0%	->>	0%
Total community awareness and advocacy	\$	6,034,300	\$	-	•	-100%	•	0%
PROGRAM AND PROFESSIONAL DEVELOPMENT								
Supports for quality program implementation	\$	3,100,000	\$	=	=	0%		0%
Information systems		950,000		59,987	-	-58%	•	-9%
Program evaluation and community research		500,000		7,500	=>	0%	1	2%
Innovation funds		1,250,000		=	=	0%		0%
Total program and professional development	\$	5,800,000	\$	67,487	•	-52%	•	-1%
ADMINISTRATION AND NON-OPERATING EXPENDITURES								
Management of The Children's Trust	\$	11,118,889	\$	561,673	1	3%	4	0%
Non-operating expenditures		5,100,000		-	-	0%	->	0%
Total administration and non-operating expenditures	\$	16,218,889	\$	561,673	1	3%	•	0%
						0%		
Total expenditures	\$	178,663,437	\$	1,354,567	•	-11%	•	0%
Total revenues over/(under) expenditures	\$	(14,334,731)	\$	(1,343,261)				

#### **Comparative Monthly Financial Statement**

FY 2022 vs. FY 2021 actual (October 31)

	FY 2022 Year to Date Actual		FY 2021 Year to Date Actual			Dollar Variance	% Variance
REVENUES							
Ad valorem tax revenues	\$	-	\$	-	\$	(1)	0.0%
CRA return/interlocal agreement		-		-		-	0.0%
Investment earnings/miscellaneous		11,306		34,656		(23,350)	-67%
Total revenues	\$	11,306	\$	34,656	\$	(23,351)	-67%
EXPENSES							
Sustain and expand direct services	\$	725,407	\$	825,965	\$	(100,558)	-12%
Community awareness and advocacy/program and professional development		67,487		152,410		(84,923)	-56%
Administration and non-operating expenditures		561,673		545,341		16,332	3%
Total expenses	\$	1,354,567	\$	1,523,716	\$	(169,149)	-11%
Total revenues over/(under) expenditures	\$	(1,343,261)	Ś	(1,489,061)	s	145,799	-10%

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Final Audit Report 2022-02-25

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