



Finance & Operations Committee

Thursday, March 2, 2023
3150 S.W. 3rd Avenue – 8th Floor
The Children's Trust – Training Room
9:30 a.m. – 11:00 a.m.

AGENDA

Board of Directors

Kenneth C. Hoffman
Chair

Pamela Hollingsworth
Vice-Chair

Mark A. Trowbridge
Treasurer

Karen Weller
Secretary

Edward Abraham, M.D.

Laura Adams

Matthew Arsenault

Daniel Bagner, Ph.D.

Hon. Dorothy Bendross-Mindingall, Ph.D.

Ta'Myah Byars

Hon. Danielle Cohen Higgins

Morris Copeland

Lourdes Diaz

Victor Diaz-Herman

Mary Donworth

Richard P. Dunn II

Gilda Ferradaz

Hon. Norman S. Gerstein (Ret.)

Lourdes P. Gimenez

Nicole Gomez

Valrose Graham

Mindy Grimes-Festge

Malou C. Harrison, Ph.D.

Nelson Hincapie

Marissa Leichter

Annie R. Neasman

Maria Norton

Clara Lora Ospina, Psy.D.

Hon. Orlando Prescott

Javier Reyes

Hon. Alex Rizo

Hon. Isaac Salver

David Lawrence Jr.

Founding Chair

James R. Haj

President & CEO

County Attorney's Office

Legal Counsel

9:30 a.m. **Welcome and opening remarks**

Mark Trowbridge
Committee Chair

9:35 a.m. **Public Comments**

Mark Trowbridge
Committee Chair

9:45 a.m. **Approval of January 12, 2023, Finance & Operations Committee minutes summary**

(Addl. Items packet, Pgs. 3)

Mark Trowbridge
Committee Chair

10:10 a.m. **Resolutions**

Mark
Committee Vice Chair

Resolution 2023-A: Authorization to negotiate and execute contract renewals for advertising creative, media buying, and community outreach services, in a combined total amount not to exceed \$2,115,000.00, for a term of 12 months, commencing October 1, 2023, and ending on September 30, 2024, with no remaining renewals. *(Pgs. 4-5)*

Resolution 2023-B: Authorization to amend resolutions # 2022-36, # 2022-37, 2022-38, #2022-39, #2022-45, # 2022-46, # 2022-47, # 2022-56; and to execute contract amendments with 89 programs across various initiatives identified herein to provide a one-time increase in funding, in a total amount not to exceed \$3,090,956.00, to assist in their retention of staff, cover increased costs of program operations, and extend the contract period of the year-round Youth Development (YD) contracts to no later than August 14, 2023, to be in alignment with the new YD funding cycle, which will begin on August 15, 2023. Authorization to amend the current FY 2022-2023 budget to increase the total allocations of Youth Development, Parenting, and Family & Neighborhood Partnerships to accommodate the increases in funding. *(Pgs. 6-13)*

The public is allowed to comment on a specific agenda item but must register with the Clerk of the Board prior to being allowed to comment.

10:30 a.m. **CEO Report**

James R. Haj
President/CEO

- *Monthly Financial Statements*
- *Certificate of Achievement for Excellence in Financial Reporting*
- *Health Mobile Units – Arrive 30 minutes prior to March Board Meeting*
- *Board of Directors Site Visits:*
 - March 9, 2023; 10:00 a.m. – 11:00 a.m.
Key Biscayne Community Foundation- FAB LAB
6161 NW 9th Avenue, Miami, FL 33127. Located on 2nd floor
of Belafonte Tacolcy Center
 - April 12, 2023; 3:00 p.m. - 4:00 p.m.
YMCA of South Florida
Shenandoah Elementary, 1023 SW 21 Avenue, Miami, FL
- *Champions for Children April 27, 2023*
Double Tree by Hilton Miami Airport & Convention Center
711 NW 72nd Avenue, Miami, FL 33126
- *Young Talent Big Dreams Finals – Saturday, May 13, 2023 @7:00p.m.*
Miracle Theatre 280 Miracle Mile Coral Gables, FL 33134

11:00 a.m. **Adjourn**

Reminder:
Next Committee Meeting: Thursday, March 30, 2023

The public is allowed to comment on a specific agenda item but must register with the Clerk of the Board prior to being allowed to comment.



**Finance & Operations Committee Meeting
Summary of Actions Taken
January 12, 2023
9:31 a.m.**

These actions were taken by the Finance & Operations Committee meeting held on January 12, 2023 with a quorum of members physically present and some members attending virtually:

***Please note that the number of board members fluctuate based on arrival and departure of some of them throughout the meeting.**

Motion to approve the November 3, 2022 Finance & Operations committee meeting minutes was made by Javier Reyes and seconded by Annie Neasman. Motion passed unanimously, 4-0.

Resolution 2023-A: Motion to recommend the resolution to the Board of Directors on January 23, 2023 was made by Hon. Norman Gerstein and seconded by Javier Reyes. Authorization to release competitive solicitations, in alignment with the board's strategic priorities and projected available funding, across multiple investment areas with funding cycles that have ended or are ending within the 2022-2023 fiscal year. **Motion passed unanimously, 4-0.**

Resolution 2023-B: Motion to recommend the resolution to the Board of Directors on January 23, 2023 was made by Annie Neasman and seconded by Javier Reyes Authorization to release multiple competitive solicitations that support the infrastructure of The Children's Trust. **Motion passed unanimously, 4-0.**

Resolution 2023-C: Motion to recommend the resolution to the Board of Directors on January 23, 2023 was made by Javier Reyes and seconded by Annie Neasman. Authorization to expend up to \$49,999.00 for Kaufman, Rossin & Co. to act as technical advisors for a term of 10 months, commencing retroactively on December 1, 2022, and ending September 30, 2023. **Motion passed unanimously, 4-0.**

Meeting adjourned at 9:45 a.m.

The Children's Trust Board Meeting

Date: March 13, 2023

Resolution: 2023-A

Strategic Plan Priority Investment Area: Community Awareness & Advocacy: Public Awareness & Program Promotion.

Strategic Plan Headline Community Results: This investment supports all headline community results.

Recommended Action: Authorization to negotiate and execute contract renewals for advertising creative, media buying, and community outreach services, in a combined total amount not to exceed \$2,115,000.00, for a term of 12 months, commencing October 1, 2023, and ending on September 30, 2024, with no remaining renewals.

Budget Impact: Funding in the amount of \$2,115,000.00 for this resolution is projected to be available in FY 2023-2024.

Description of Services: The three agencies listed below provide advertising creative, media buying, and community outreach services for marketing campaigns related to The Children's Trust's branding, signature events, and the promotion of funded programs in areas such as literacy, early childhood development, children's health, after-school, summer learning, youth enrichment, quality child care, parenting, and adoption.

Agencia Central LLC provides creative services related to marketing and advertising, including but not limited to graphic design and the development and execution of effective trilingual advertising campaigns. This includes creating broadcast, print, outdoor, and digital media elements for multimedia public awareness, branding, and marketing campaigns. These campaigns are related to The Children's Trust's signature events and promotion of funded programs and initiatives. Agencia Central LLC has provided creative services for The Book Club, Thrive by 5, Parent Club, the 20th Anniversary campaign, and other Trust campaigns and initiatives in the current fiscal year.

WOW Factor Marketing Group purchases media buys with television and radio broadcasting stations, print, digital, and/or outdoor media. The media buys include:

1. Obtaining and analyzing data and research to develop a comprehensive media plan best suited to successfully delivering messages for the programs and initiatives being promoted.
2. Negotiating best rates and additional benefits on multiple media platforms, such as no-cost tv/radio spots, print/digital ads, and/or additional outdoor media spaces.
3. Paying selected and approved media.
4. Reconciling monthly/annual buys by analyzing results on a case-by-case basis to determine if goals were achieved and contractual obligations were met while obtaining "added value" benefits, including additional advertising given at no cost.

Armstrong Creative develops and executes:

1. A multilayered faith-based community outreach strategy in Miami-Dade County involving approximately 80 houses of worship.
2. Targeted media buying on urban media outlets.
3. Other outreach services specific to the African American community.

Additionally, Armstrong manages Haitian Creole marketing and outreach efforts, which include negotiating discounted media buys with targeted Haitian Creole television and radio broadcasting stations and other Haitian Creole media as needed; and providing community outreach specific to the Haitian Creole-speaking community.

Funding for these services is projected in both the Communications and Parenting budgets for FY 2023-2024. Each agency is recommended for renewal as follows:

Agency	Communications Budget	Book Club Budget	Funding Not to Exceed
Agencia Central, LLC	\$390,000.00	\$50,000.00	\$440,000.00
WOW Factor Marketing Group	\$1,125,000.00 <i>(\$75,000.00 decrease)</i>	\$50,000.00	\$1,175,000.00
Armstrong Creative	\$325,000.00 <i>(\$75,000.00 increase)</i>	\$175,000.00 <i>(\$100,000.00 increase)</i>	\$500,000.00
Total	\$1,840,000.00	\$275,000.00	\$2,115,000.00

The Book Club budget (within the Parenting budget) supports the marketing and advertising efforts for The Children’s Trust Book Club. The \$100,000.00 increase supports the significant additional direct community outreach efforts led by Armstrong Creative as part of the recently approved Book Club expansion engagement initiative in the Haitian American community. The shift of \$75,000.00 from WOW Factor Marketing Group to Armstrong Creative will support the increase in direct costs of media purchases in the African American and Haitian communities that have grown exponentially. This adjustment will not increase the Communications budget.

Background: On February 18, 2020, The Children’s Trust board approved the funding recommendations from the competitive requests for proposals, RFPs #2020-01 and 2020-02, for a five-year funding cycle, following a comprehensive review process. On January 18, 2022, by resolution #2022-20 the board approved the renewal of these contracts for FY 22-23. The total funding amount requested for the Communications budget this year is at the same level as FY 22-23. All communication efforts are ongoingly evaluated.

All three agencies have demonstrated proven knowledge in their respective areas and have consistently delivered excellent results.

Geographic Area: Countywide

The foregoing recommendation was offered by _____ who moved its approval. The motion was seconded by _____ and upon being put to a vote, the vote was as follows:

The Chairperson thereupon declared the resolution this **13th day of March 2023.**

THE CHILDREN’S TRUST
MIAMI-DADE COUNTY, FLORIDA
BY _____

SECRETARY

Approved by County Attorney for form and legal sufficiency _____

The Children's Trust Board Meeting

Date: March 13, 2023

Resolution: 2023-B

Strategic Plan Priority Investment Area: Multiple priority investment areas.

Strategic Plan Headline Community Results: This investment supports all headline community results.

Recommended Action: Authorization to amend resolutions # 2022-36, # 2022-37, 2022-38, #2022-39, #2022-45, # 2022-46, # 2022-47, # 2022-56; and to execute contract amendments with 89 programs across various initiatives identified herein to provide a one-time increase in funding, in a total amount not to exceed \$3,090,956.00, to assist in their retention of staff, cover increased costs of program operations, and extend the contract period of the year-round Youth Development (YD) contracts to no later than August 14, 2023, to be in alignment with the new YD funding cycle, which will begin on August 15, 2023. Authorization to amend the current FY 2022-2023 budget to increase the total allocations of Youth Development, Parenting, and Family & Neighborhood Partnerships to accommodate the increases in funding.

Budget Impact: Funding in the amount of 3,090,956.00 for this resolution was allocated for FY 2021-2022 and requires a budget amendment for FY 2022-2023.

Approval of this resolution will amend the following previously approved board resolutions:

- Injury Prevention – Resolution # 2022-36, approved on March 22, 2022
- Benefits Enrollment – Resolution # 2022-37, approved on March 22, 2022
- Youth Development (YD): K-5 – Resolution # 2022-38, approved on April 22, 2022
- YD: 6-12 – Resolution # 2022-39, approved on April 22, 2022
- Parenting: General – Resolution # 2022-45, approved on May 16, 2022
- Parenting: Family Strengthening – Resolution # 2022-46, approved on May 16, 2022
- Parenting: Parent Club – Resolution # 2022-47, approved on May 16, 2022
- Family & Neighborhood Support Partnerships: Resolution # 2022-56, approved on June 13, 2022

Approval of this resolution will amend the FY 2022-2023 budget with following adjustments:

- Youth Development (K-5 & 6-12): Increase total allocation to accommodate additional funds requested to be allocated in the chart below.
- Parenting (Parent Club & Family Strengthening): Increase total allocation to accommodate additional funds requested to be allocated in the chart below.
- Family & Neighborhood Support Partnerships (Partnerships): Increase total allocation to accommodate additional funds requested to be allocated in the chart below. Additionally, to add funds needed to total initiative allocation to support the pooled family stabilization purchase order, previously approved in Resolution number 2022-56.

Specifically, the Youth Development, Parenting, and Family & Neighborhood Support Partnerships resolutions authorized the president & CEO to approve contract renewals with the providers identified in the table below. All programs are recommended for this one-time grant of additional funding to go toward the current contract year (2022-2023) to cover expenses related to the increased costs to retain staff, increase costs to maintain high quality program operations and, for the Youth Development contracts, to cover costs associated with a two-week extension of the contract term (to August 14) that is likewise being requested in this resolution. The Youth development initiative contracts operate on an August 1 contract start date, while all other initiatives have contract terms that begin on October 1.

Agency	Initiative	Additional Amount Not to Exceed	Current Contract Amount	New Contract Amount Not to Exceed
Advocate Program, Inc.	Partnerships	\$50,000.00	\$650,000.00	\$700,000.00
Amour Dance Theatre Inc.	Youth Development: k-5	\$29,180.00	\$1,010,000.00	\$1,039,180.00
**Arts for Learning/Miami, Inc.	Youth Development: k-5	\$20,000.00	\$243,450.00	\$263,450.00
Ayuda, Inc.	Youth Development: k-5	\$ 17,607.00	\$237,692.00	\$255,299.00
**Be Strong International, Inc.	Youth Development: 6-12	\$11,200.00	\$200,000.00	\$211,200.00
**Belafonte TACOLCY Center, Inc.	Youth Development: k-5	\$32,745.00	\$211,773.00	\$244,518.00
Boys & Girls Club of Miami-Dade, Inc.	Youth Development: 6-12	\$ 15,024.00	\$512,725.00	\$527,749.00
Boys and Girls Clubs of Miami-Dade, Inc.	Youth Development: k-5	\$ 50,652.00	\$475,000.00	\$525,652.00
Carlmar, Inc. d.b.a. Town Center Preschool	Youth Development: k-5	\$ 38,408.00	\$207,316.00	\$245,724.00
Casa Valentina	Youth Development: 6-12	\$7,306.00	\$195,262.00	\$202,568.00
Catholic Charities of The Archdiocese of Miami, Inc.	Parenting	\$ 20,200.00	\$448,006.00	\$468,206.00
CCDH, Inc. d/b/a The Advocacy Network on Disabilities	Partnerships	\$58,796.00	\$1,050,000.00	\$1,108,796.00
Centro Mater Childcare Services, Inc.	Youth Development: k-5	\$160,684.00	\$1,213,855.00	\$1,374,539.00

Agency	Initiative	Additional Amount Not to Exceed	Current Contract Amount	New Contract Amount Not to Exceed
City of Hialeah	Youth Development: k-5	\$0.00	\$905,998.00	905,998.00
City of Homestead	Youth Development: 6-12	\$ 6,402.00	\$195,811.00	\$202,213.00
City of Miami Beach	Youth Development: k-5	\$ 60,780.00	\$464,940.00	\$525,720.00
City of Miami Beach	Youth Development: 6-12	\$ 7,971.00	\$371,089.00	\$379,060.00
City of Miami Gardens	Youth Development: k-5	\$ 37,616.00	\$282,150.00	\$319,766.00
City of North Bay Village	Youth Development: k-5	\$ 7,522.00	\$169,252.00	\$176,774.00
City of North Miami Beach	Youth Development: k-5	\$ 0.00	\$336,938.00	\$336,938.00
**CMB Visions Unlimited, Inc.	Youth Development: k-5	\$ 24,434.00	\$387,266.00	\$411,700.00
Coalition of Florida Farmworker Organizations, Inc.	Youth Development: 6-12	\$25,509.00	\$146,841.00	\$172,350.00
Coalition of Florida Farmworker Organizations, Inc.	Youth Development: k-5	\$ 21,757.00	\$163,164.00	\$184,921.00
Community Coalition Inc.	Youth Development: k-5	\$ 21,028.00	\$205,774.00	\$226,802.00
**Concerned African Women, Inc.	Youth Development: k-5	\$ 58,210.00	\$830,583.00	\$888,793.00
Concerned African Women, Inc.	Youth Development: 6-12	\$17,408.00	\$193,418.00	\$210,826.00
Dave and Mary Alper Jewish Community Center, Inc.	Youth Development: k-5	\$106,907.00	\$403,887.00	\$510,794.00
**Easter Seals South Florida, Inc.	Youth Development: k-5	\$88,278.00	\$292,078.00	\$380,356.00
**Easter Seals South Florida, Inc.	Youth Development: 6-12	\$ 70,226.00	\$504,019.00	\$574,245.00
Educate Tomorrow	Youth Development: k-5	\$ 19,584.00	\$110,619.00	\$130,203.00

Agency	Initiative	Additional Amount Not to Exceed	Current Contract Amount	New Contract Amount Not to Exceed
**Educate Tomorrow	Youth Development: 6-12	\$2,280.00	\$285,600.00	\$287,880.00
Excel Kids Academy, Inc.	Youth Development: k-5	\$ 52,324.00	\$231,444.00	\$283,768.00
**Family & Children Faith Coalition, Inc.	Youth Development: k-5	\$23,776.00	\$2,072,737.00	\$2,096,513.00
**Family & Children Faith Coalition, Inc.	Youth Development: 6-12	\$40,760.00	\$499,800.00	\$540,560.00
Family Action Network Movement, Inc.	Youth Development: k-5	\$ 9,784.00	\$278,355.00	\$288,139.00
Family Action Network Movement, Inc.	Youth Development: 6-12	\$ 5,506.00	\$80,511.00	\$86,017.00
Federation of Families, Miami-Dade Chapter Inc.	Youth Development: 6-12	\$ 7,022.00	\$285,280.00	\$292,302.00
Fit Kids of America	Youth Development: k-5	\$ 65,722.00	\$500,000.00	\$565,722.00
FIU Board of Trustees	Youth Development: k-5	\$140,779.00	\$1,042,906.00	\$1,183,685.00
FIU Board of Trustees	Youth Development Support	\$ 63,534.00	\$882,168.00	\$945,702.00
FIU Board of Trustees - Center for Children & Families - Triple P	Parenting: Parent Club	\$ 5,000.00	\$411,231.00	\$416,231.00
FIU Board of Trustees - College of Public Health & Social Work	Parenting: Family Strengthening	\$72,703.00	\$363,553.00	\$436,256.00
Foundation of Community Assistance and Leadership, Inc.	Youth Development: 6-12	\$ 17,820.00	\$162,346.00	\$180,166.00
Foundation of Community Assistance and Leadership, Inc.	Youth Development: k-5	\$ 30,855.00	\$277,726.00	\$308,581.00
Future Leaders Academy Of Kendall, Corp.	Youth Development: k-5	\$ 16,613.00	\$320,453.00	\$337,066.00
Girl Power Rocks, Inc.	Youth Development: 6-12	\$31,932.00	\$257,520.00	\$289,452.00

Agency	Initiative	Additional Amount Not to Exceed	Current Contract Amount	New Contract Amount Not to Exceed
Hosanna Community Foundation	Youth Development: k-5	\$12,948.00	\$124,989.00	\$137,937.00
Jessie Trice Community Health Center, Inc.	Benefits Enrollment	\$10,000.00	\$166,500.00	\$176,500.00
Just Kids Centers, Inc.	Youth Development: k-5	\$ 0.00	\$385,080.00	\$385,080.00
Kayleen's Learning Center Corp.	Youth Development: k-5	\$ 65,625.00	\$616,973.00	\$682,598.00
Kids Learning Center of South Dade III, Inc.	Youth Development: k-5	\$ 38,734.00	\$387,338.00	\$426,072.00
Kids Learning Center of South Dade, Inc	Youth Development: k-5	\$ 28,188.00	\$281,951.00	\$310,139.00
Kidworks, USA, Inc.	Youth Development: k-5	\$ 50,554.00	\$455,036.00	\$505,590.00
Knowledge Builders of Florida, Inc.	Youth Development: k-5	\$ 10,776.00	\$149,177.00	\$159,953.00
La Viña del Señor, Inc./Kidz XL Sports	Youth Development: k-5	\$21,548.00	\$194,340.00	\$215,888.00
Leadership Learning Center at Saint John Bosco, Inc.	Youth Development: k-5	\$ 21,698.00	\$496,519.00	\$518,217.00
Leadership Learning Center at Saint John Bosco, Inc.	Youth Development: 6-12	\$ 15,697.00	\$384,913.00	\$400,610.00
Llirraf'O, Inc. d.b.a. O'Farrill Learning Center	Youth Development: k-5	\$25,484.00	\$235,988.00	\$261,472.00
Miami Dade County - Recreation and Open Spaces	Youth Development: k-5	\$ 23,120.00	\$938,791.00	\$961,911.00
Miami Dade County- Recreation and Open Spaces	Youth Development: 6-12	\$ 8,586.00	\$416,533.00	\$425,119.00
Miami Dance Project, Inc	Youth Development: 6-12	\$ 10,854.00	\$195,858.00	\$206,712.00
Miami-Dade Family Learning Partnership Inc.	Parenting	\$ 46,077.00	\$444,240.00	\$490,317.00
OIC of South Florida, Inc.	Youth Development: 6-12	\$ 31,250.00	\$189,000.00	\$220,250.00

Agency	Initiative	Additional Amount Not to Exceed	Current Contract Amount	New Contract Amount Not to Exceed
Overtown Youth Center, Inc.	Youth Development: 6-12	\$ 35,166.00	\$271,040.00	\$306,206.00
Parent To Parent of Miami Inc.	Parenting	\$ 45,000.00	\$794,208.00	\$839,208.00
**PEACE CDC, Inc.	Youth Development: k-5	\$ 9,246.00	\$498,246.00	\$507,492.00
**PEACE CDC, Inc.	Youth Development: 6-12	\$ 8,632.00	\$195,750.00	\$204,382.00
Prosperity Social & Community Development Group, Inc.	Youth Development: 6-12	\$ 21,688.00	\$75,600.00	\$97,288.00
Public Health Trust	Injury Prevention	\$ 37,000.00	\$408,000.00	\$445,000.00
Recapturing the Vision International, Inc.	Youth Development: k-5	\$ 181,135.00	\$833,744.00	\$1,014,879.00
Recapturing the Vision International, Inc.	Youth Development: 6-12	\$ 36,615.00	\$181,782.00	\$218,397.00
Sanrau Corp. d.b.a. Lago Mar Pre-School	Youth Development: k-5	\$ 9,312.00	\$251,364.00	\$260,676.00
Sunflowers Academy, Inc.	Youth Development: k-5	\$ 14,288.00	\$499,929.00	\$514,217.00
Teen Up-ward Bound, Inc.	Youth Development: k-5	\$ 39,659.00	\$281,803.00	\$321,462.00
The Arc of South Florida	Youth Development: k-5	\$ 18,203.00	\$1,228,703.00	\$1,246,906.00
The Arc of South Florida	Youth Development: 6-12	\$ 53,872.00	\$656,565.00	\$710,437.00
The Children's Village d.b.a. The Resource Room	Youth Development: k-5	\$ 38,704.00	\$333,828.00	\$372,532.00
The Children's Village d.b.a. The Resource Room	Youth Development: 6-12	\$ 48,125.00	\$211,511.00	\$259,636.00
**The Liberty City Optimist Club of Florida, Inc.	Youth Development: k-5	\$ 7,904.00	\$217,179.00	\$225,083.00
**The Liberty City Optimist Club of Florida, Inc.	Youth Development: 6-12	\$ 2,891.00	\$113,893.00	\$116,784.00

Agency	Initiative	Additional Amount Not to Exceed	Current Contract Amount	New Contract Amount Not to Exceed
**The Miami Children's Museum, Inc.	Youth Development: k-5	\$ 70,829.00	\$637,002.00	\$707,831.00
**The Young Men's Christian Association of Greater Miami	Youth Development: k-5	\$152,478.00	\$1,344,346.00	\$1,496,824.00
Thumbelina Learning Center Corporation	Youth Development: k-5	\$ 21,724.00	\$404,346.00	\$426,070.00
Thumbelina Learning Center II	Youth Development: k-5	\$ 12,151.00	\$222,173.00	\$234,324.00
Tiger and Dragon Group, Inc.	Youth Development: k-5	\$ 23,144.00	\$231,464.00	\$254,608.00
Tiger and Dragon Group, Inc.	Youth Development: 6-12	\$ 3,266.00	\$63,676.00	\$66,942.00
Tiny Town Day Care Center, Inc. d.b.a Kids Paradise Childcare & Learning Center	Youth Development: k-5	\$35,617.00	\$174,098.00	\$209,715.00
**Urgent, Inc.	Youth Development: k-5	\$43,585.00	\$197,238.00	\$240,823.00
**Urgent, Inc.	Youth Development: 6-12	\$27,739.00	\$592,207.00	\$619,946.00

*Note: ** Denotes year-round Youth Development programs NOT being extended through August 14, 2023.*

Background: During contract negotiations for approved contract renewals, many providers expressed concerns about their ability to recruit and maintain staff while mitigating the fiscal impact on day-to-day program operations. The programs listed above indicated that they had additional needs that could not be covered within their existing budgets. Trust staff met with each of the providers to review current budgets to determine if the needs could be met without additional funds. As a result of these negotiations and budget review meetings, the above funding increases are recommended for these contracts. These numbers align with the budget analyses conducted by Trust finance and programs staff of providers' historical expenditures and their unit costs.

Geographic Area: Countywide.

The foregoing recommendation was offered by _____ who moved its approval. The motion was seconded _____ and upon being put to a vote, the vote was as follows:

The Chairperson thereupon declared the resolution duly passed and adopted this **13th day of March 2023.**

THE CHILDREN'S TRUST
MIAMI-DADE COUNTY, FLORIDA

BY _____
SECRETARY

Approved by County Attorney for form and legal sufficiency _____